

Competitive Wage Analysis											
SOC	Description	2018 Jobs	Annual Openings	Available Workers	Applicants per Opening	Avg. Hourly Earnings	10th Percentile	25th Percentile	Median	75th Percentile	90th Percentile
41-1011	First-Line Supervisors of Retail Sales Workers	9,738	1,218	400.3	3.4	\$24.59	\$13.41	\$16.27	\$21.46	\$29.20	\$37.16
41-1012	First-Line Supervisors of Non-Retail Sales Workers	3,687	397	158.0	4.0	\$42.15	\$19.94	\$27.17	\$37.68	\$49.73	\$66.18
41-2011	Cashiers	29,718	6,010	1,024.1	2.1	\$11.50	\$9.31	\$9.62	\$10.61	\$11.96	\$15.49
41-2012	Gaming Change Persons and Booth Cashiers	305	59	10.4	2.1	\$11.62	\$9.41	\$10.10	\$11.12	\$12.26	\$14.19
41-2021	Counter and Rental Clerks	7,931	1,150	270.2	2.8	\$16.16	\$9.86	\$11.53	\$14.31	\$18.16	\$24.44
41-2022	Parts Salespersons	2,074	299	70.5	2.9	\$18.80	\$10.12	\$12.30	\$16.77	\$22.55	\$31.66
41-2031	Retail Salespersons	45,773	7,314	1,601.2	2.6	\$14.58	\$9.30	\$9.90	\$11.51	\$14.91	\$22.81
41-3011	Advertising Sales Agents	1,331	172	49.3	3.2	\$23.64	\$11.71	\$15.36	\$20.47	\$29.92	\$42.09
41-3021	Insurance Sales Agents	8,437	998	311.7	3.6	\$32.85	\$15.46	\$19.12	\$25.39	\$38.75	\$55.27
41-3031	Securities, Commodities, and Financial Services Sales Agents	8,695	1,070	299.9	3.5	\$37.45	\$14.69	\$18.05	\$26.73	\$44.52	\$73.27
41-3041	Travel Agents	1,012	129	40.0	3.2	\$20.24	\$11.65	\$14.62	\$18.55	\$23.43	\$28.96
41-3099	Sales Representatives, Services, All Other	19,335	2,679	668.9	3.0	\$33.74	\$13.04	\$19.11	\$28.40	\$41.68	\$60.23
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	3,913	490	134.8	3.3	\$50.42	\$22.98	\$32.81	\$50.03	\$62.99	\$78.96
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	19,731	2,296	688.3	3.6	\$36.84	\$16.33	\$23.05	\$31.14	\$44.76	\$66.53
41-9011	Demonstrators and Product Promoters	696	136	26.7	2.2	\$14.17	\$9.38	\$10.56	\$12.49	\$15.70	\$22.27
41-9012	Models	39	Insf. Data	2.5	2.1	\$17.23	\$9.32	\$9.68	\$12.79	\$21.33	\$27.84
41-9021	Real Estate Brokers	1,518	168	80.6	3.9	\$33.10	\$10.33	\$16.12	\$26.71	\$43.33	\$60.17
41-9022	Real Estate Sales Agents	2,683	312	187.6	3.9	\$32.64	\$9.74	\$16.21	\$26.86	\$46.66	\$61.12
41-9031	Sales Engineers	2,408	274	81.9	3.6	\$60.53	\$35.43	\$47.90	\$60.94	\$73.70	\$86.29
41-9041	Telemarketers	3,609	550	128.2	2.8	\$14.35	\$9.48	\$10.79	\$13.27	\$15.81	\$19.22
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	140	16	30.9	4.0	\$13.84	\$10.30	\$11.57	\$13.03	\$14.63	\$17.37
41-9099	Sales and Related Workers, All Other	2,742	410	99.5	2.7	\$22.26	\$9.73	\$13.64	\$18.65	\$25.81	\$36.05