

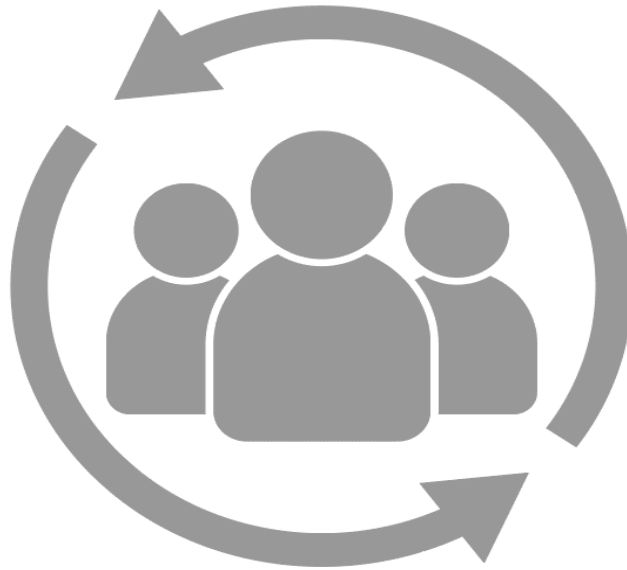
## REFERRALS/CASELOAD

158  
Referrals<sup>1</sup>

100%  
Referrals Contacted by ADW!<sup>2</sup>

111  
Attended Orientation

70%  
Show Rate



847

Year-to-Date (YTD) Caseload<sup>3</sup>

YTD Goal: 192  
% of YTD Goal: 441%  
PY Goal: 1,200

## BUDGET/SPENDING PROGRESS

Total Budget: \$2,000,000.00

■ Spent ■ Remaining

Arapahoe County Human Services  
Budget Tracker  
(July 01, 2020 - August 31, 2020)

(10%) \$195,390.66

(90%) \$1,804,609.34

Administrative Services' Fiscal Report  
(July 01, 2020 - August 31, 2020)

(26%) \$525,440.89

(74%) \$1,474,559.11

Transportation  
Top Supportive Services  
Provided

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>4</sup>

\$620.36

Average Cost to Serve TANF  
Customer<sup>4</sup>

## PROGRAM RESULTS

4.54%

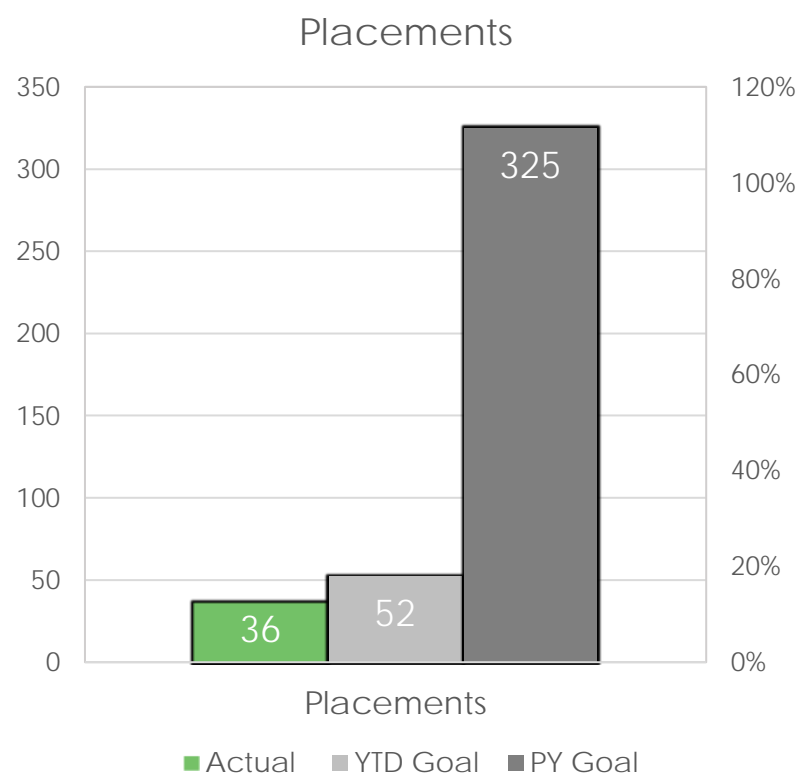
Entered Employment<sup>5</sup>  
Arapahoe County  
State Goal: 6.79%

53%

Workforce Participation Rate<sup>6</sup>  
Arapahoe County  
State Goal: 50%

67%

Workforce Participation Rate<sup>7</sup>  
Arapahoe/Douglas Works!  
State Goal: 50%



86

Average Days Until Placement  
PY Goal: 90 Days

\$17.91

Average Wage of Placement<sup>8</sup>  
PY Goal: \$12.50/hr

Healthcare

Top Industry of Placement<sup>6</sup>  
2nd: Warehouse  
3rd: Admin.

## PROGRAM HIGHLIGHTS

The Colorado Works team added two new Workforce Specialists and are in the final stages of integrating them into our team. Sydney Golditch and Maddi Larsen have nearly completed the on-boarding process, have “shadowed” our veteran Workforce Specialists and have completed several training sessions at the agency and team levels. They have already begun taking on new cases. This is a testament to our team members’ ability to work together, support the team as a whole and share their wealth of program knowledge and information. The team has grown in order to meet the increased community need, and we will be able to continue our best-in-class services as we continue to see a rise in program enrollments!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

\$219,456

Tax Savings as a Result of TANF Placements<sup>9</sup>

\$1,341,101

Aggregate New Worker Earnings from Placements<sup>10</sup>



\$1,560,557

Total Benefit (Economic Impact)<sup>11</sup>

*For every \$1 public dollar spent, the community gets back \$2.97 in tax savings and new worker earnings!*

## SUCCESS STORIES

Dominique and JR moved from Texas due to high levels of COVID-19, and two children with heart conditions. Their family was staying in a hotel paid for with quickly dwindling savings and were looking for work and housing. They also needed help with deposit and rent. JR had construction experience while Dominique had a Medical Assistant diploma and experience, but no certification. Concerned about having their kids in school due to them being at high risk for COVID-19, Dominique and JR applied for TANF/Colorado Works! cash assistance and were referred to Arapahoe/Douglas Works! for case management. The WFS discussed options for school districts with remote learning and working jobs with opposite shifts to allow for around the clock childcare coverage. In addition, the WFS discussed the option to help pay for a Medical Assistant certification for Dominique. Colorado Works! offered assistance with job search by referring them to resume and other job search workshops and assistance with deposit and rent. Dominique got a part-time job at Sam's Club earning \$14/hour and JR later got a full-time job as a Utility Locator for Olameter earning \$16.50/hour! The Housing Workforce Specialist was able to connect Dominique and JR with \$2,971 in rent and deposit assistance through the City of Aurora to move into a rental unit they had located!

## NOTES/SOURCES

<sup>1</sup> Monthly Report Card

<sup>2</sup> TextPRO/Human Services Referral Spreadsheet

<sup>3</sup> ADW! Program Dashboard

<sup>4</sup> Administrative Services' Fiscal Report

<sup>5</sup> CBMS

<sup>6</sup> EDB WPR - All Families - Sample

<sup>7</sup> Colorado Works Program Staff

<sup>8</sup> Industry Tracking Sheet

<sup>9</sup> Average Annual Payment\* multiplied by YTD Placements

\*Average for a family of 3 per Center on Budget and Policy Priorities

<sup>10</sup> Sum total of Tax Savings as a Result of Program Placements

<sup>11</sup> Total Benefit (Economic Impact) divided by the YTD amount spent per the Administrative Services' Fiscal Report

## REFERRALS/CASELOAD

35  
Referrals<sup>1</sup>

17  
Enrollments<sup>2</sup>

49%  
Orientation Show Rate

77%  
Program Participation Rate



# 116

Year-to-Date (YTD) Caseload<sup>3</sup>

YTD Goal: 40  
% of YTD Goal: 290%  
PY Goal: 250

## BUDGET/SPENDING PROGRESS

Total Budget: \$600,000.00

■ Expended ■ Remaining

Arapahoe County Human Services Budget Tracker  
(July 01, 2020 - July 31, 2020)

(7%) \$42,376.26

(93%) \$557,623.74

Administrative Services' Fiscal Report  
(July 01, 2020 - August 31, 2020)

(16%) \$96,430.60

(84%) \$503,569.40

Transportation  
Top Supportive Services  
Provided<sup>4</sup>

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>5</sup>

\$831.30

Average Cost to Serve PTW  
Customer<sup>5</sup>

## PROGRAM RESULTS

n/a

Participant Check-Ins (Total)<sup>4</sup>  
PY Goal: 800

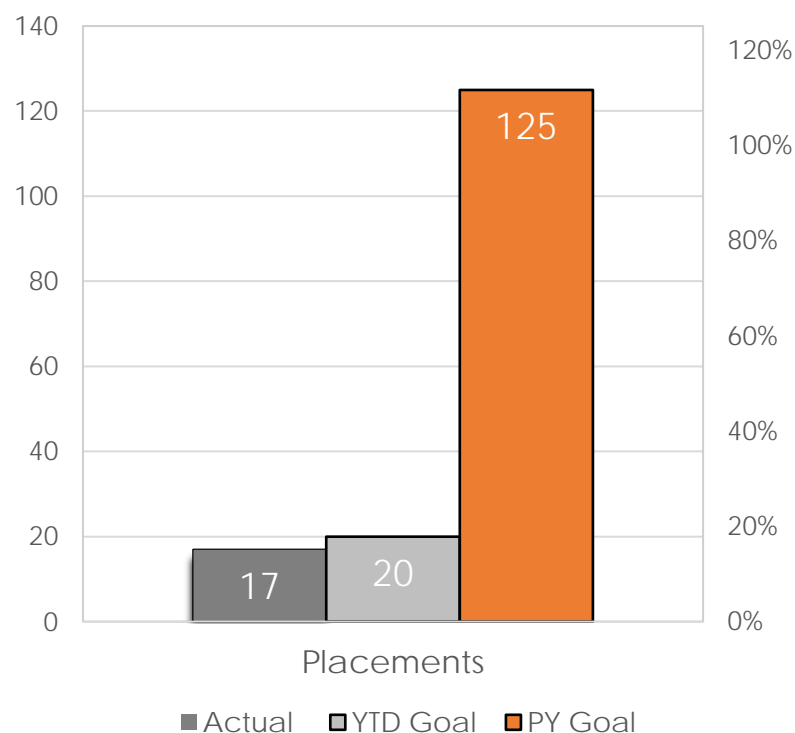
n/a

Participant Check-Ins (Unique)  
PY Goal: 300

n/a

Average Monthly Participant  
Check-Ins

Placements



# 72

Average Days Until Placement<sup>6</sup>  
PY Goal: 90 Days

# \$15.36

Average Wage of Placement<sup>6</sup>  
PY Goal: \$12.50/hr

# Transportation

Top Industry of Placement<sup>6</sup>  
2nd: Retail

## PROGRAM HIGHLIGHTS

For this program year, the Parents to Work Team wants to start focusing on data and ROI in relation to child support payments. The supervisors of both teams met several times throughout the month to discuss what data we wanted to capture and how we could capture it. We decided we wanted to start tracking the following: pre-payment 6 months before enrollment vs. post-payment 15 months after enrollment, comparisons of percentage of payments made for the entire caseload, and paid child support vs. amount expended on customers in the program. We also requested an update to the data management system to include the MSO amount, tracking for retention, and amount expended on supportive services and training. We agreed that the Workforce Specialists (WFS) should be given access to this data system in order to input the fields specific to Arapahoe/Douglas Works!. We are currently working with Amy S. to get this rolled out in October!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)



# \$585,915

Aggregate New Worker Earnings from Placements<sup>7</sup>

*For every \$1 public dollar spent, the community gets back \$5.63 in tax savings and new worker earnings!<sup>8</sup>*

## SUCCESS STORIES

Cynthia joined the Parents to Work program in April 2020 in the midst of the COVID-19 pandemic. She was unemployed and had a difficult time meeting her financial obligations, including monthly child support payments. Cynthia was uncertain about her employment goals and wanted to enter a field which would allow her to build a career. In the past, she has had multiple jobs which she tended to switch quickly. One of the biggest obstacles was an unfavorable background history which hindered her ability to gain meaningful employment, especially during a time of mass-layoffs. She was in need of career exploration, improvement of her job searching skills, as well as social skills. Cynthia was invited to take multiple career assessments (including YouScience) followed by in-depth career exploration and labor market sessions with her WFS. She found that she is predominantly interested in entering the medical field or alternatively working in the warehouse industry. She has explored the first option and found that her background history makes it impossible for her to pursue a career in a medical field. She then focused on building skills and gaining necessary credentials to work as a warehouse associate. Cynthia has taken advantage of a variety of virtually-held workshops, including Resume, Interviewing I and Emotional Intelligence. She has created a targeted resume and started applying for jobs in her desired field. She has participated in numerous hiring events held by ADW! and met with her WFS to review/revise goals on a weekly basis and progress towards obtaining employment. Cynthia completed a Forklift Certification training with TNT Construction which enhanced her skillset and allowed her to expand her professional network. Additionally, Cynthia has been provided with some personal hygiene items which were mailed to her address to stay safe during the pandemic, as well as help her with financial hardships. As a result of her hard work and assistance provided by ADW!, Cynthia has found employment at Randstad as a Warehouse Associate with an hourly wage of \$18.00. She is now able to be fully self-sufficient and meet her financial obligations, including child support payments. She found a career which makes her happy and an employer which values her contribution. She is also inspired to seek more professional growth and has enrolled in classes at Aurora Community College.

***Please join us in congratulating Cynthia on her success!***

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> Connecting Colorado Activity Summary Report

<sup>3</sup> ADW! Program Dashboard

<sup>4</sup> Connecting Colorado Class & Services List Report

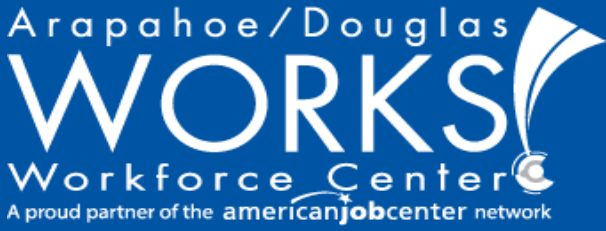
<sup>5</sup> Administrative Services' Fiscal Report

<sup>6</sup> Connecting Colorado Client Query Report

<sup>7</sup> Average Wage of Placement multiplied by number of placements

<sup>8</sup> Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent

# SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM



Arapahoe County

Arapahoe/Douglas Works! (ADW!)

PY20 (July 1, 2020 - August 31, 2020)

August Report (16% into PY/84% Remaining)

## REFERRALS/CASELOAD

267  
Referrals<sup>1</sup>

106  
Attended Orientation<sup>2</sup>

40%  
Show Rate



149

Year-to-Date (YTD) Caseload<sup>2</sup>

YTD Goal: 461  
% of YTD Goal: 32%  
PY Goal: 2,880

## BUDGET/SPENDING PROGRESS

Total Budget: \$920,478.71

■ Spent ■ Remaining

Arapahoe County Human Services Budget Tracker  
(Funding Period - October 1, 2019 - September 30, 2020)

(74%) \$681,683.99

(26%) \$238,795.01

Administrative Services' Fiscal Report  
(September 1, 2019 - August 31, 2020)

(79%) \$731,256.75

(21%) \$189,221.96

Transportation  
Top Supportive Services  
Provided<sup>3</sup>

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>4</sup>

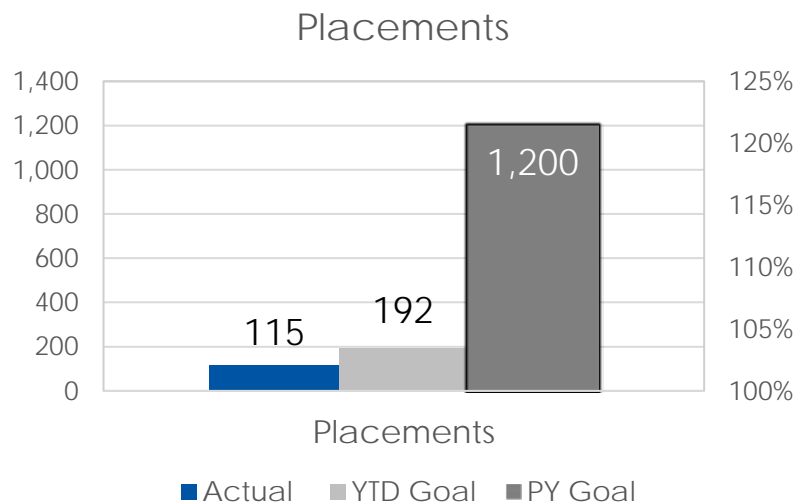
## PROGRAM RESULTS

110

Work Activity Participation<sup>3</sup>  
PY Goal: TBD

78

Average Days  
Until Placement<sup>3</sup>  
PY Goal: TBD



\$15.52

Average Wage of Placement<sup>5</sup>  
PY Goal: \$12.50/hr

Retail

Top Industry of Placement  
2nd: Healthcare  
3rd: Transportation

## PROGRAM HIGHLIGHTS

The Arapahoe County SNAP Team has recently welcomed two new Workforce Specialists, Monica Vaughn and Kristina Hayes. Monica and Kristina come to the SNAP Team with 16+ years of experience in eligibility and Colorado Works! case management. Moving into the new program year, SNAP will focus on engaging voluntary customers into activities that will increase their employability. SNAP will support customers engaged in the following activities: GED preparation, adult basic education, post-secondary education, English language learner, literacy, employability services, vocational training, self-employment training, on-the-job training, pre-apprenticeships, apprenticeships, E&T workfare, 30 day job search, work experience, supervised job search, job retention, vocational rehabilitation, and part-time work.

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

\$175,260

Tax Savings as a Result of SNAP Placements<sup>6</sup>

\$3,712,384

Aggregate New Worker Earnings from Placements<sup>7</sup>



\$3,887,644

Total Benefit (Economic Impact)<sup>8</sup>

*For every \$1 public dollar spent, the community gets back \$5.32 in tax savings and new worker earnings!*

## SUCCESS STORIES

Nicolas came to SNAP as an ABAWD customer. He was enrolled in school, but needed assistance with school supplies and work tools. He also needed assistance with transportation. Nicolas was provided gas vouchers on a monthly basis to help him get to and from school. He was also provided school supplies and work tools.

With the assistance of Arapahoe/Douglas Works! SNAP, Nicholas found employment making above a living wage very quickly!

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> ADW! Program Dashboard

<sup>3</sup> Activity Tracking Sheet

<sup>4</sup> Administrative Services' Fiscal Report

<sup>5</sup> CDHS EF Employment Report

<sup>6</sup> Average Annual Payment\* multiplied by YTD Placements

\*Provided by Center on Budget and Policy Priorities

<sup>7</sup> Sum total of Tax Savings as a Result of Program Placements

<sup>8</sup> "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services' Fiscal Report

# SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM



Douglas County

Arapahoe/Douglas Works! (ADW!)

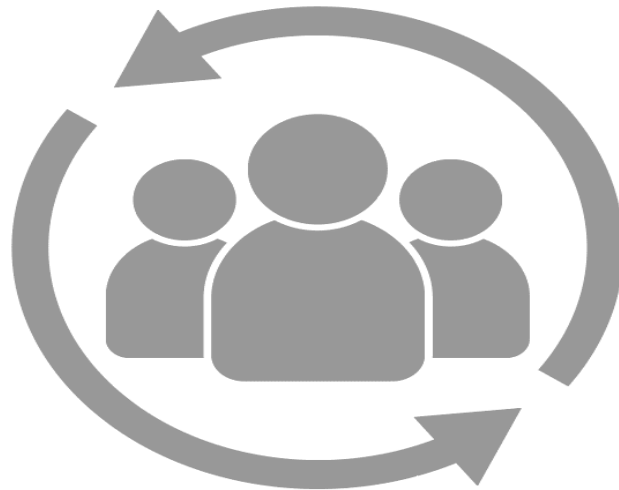
PY20 (July 1, 2020 - August 31, 2020)

August Report (16% into PY/84% Remaining)

## REFERRALS/CASELOAD

39

Attended Orientation<sup>2</sup>



15

Year-to-Date (YTD) Caseload<sup>2</sup>

YTD Goal:	96
% of YTD Goal:	16%
PY Goal:	600

## BUDGET/SPENDING PROGRESS

Total Budget: \$96,362.15

■ Spent ■ Remaining

Administrative Services' Fiscal Report  
(July 01, 2019 - August 31, 2020)

(98%) \$94,721.34

(2%) \$1,640.81

Transportation  
Top Supportive Services  
Provided<sup>3</sup>

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>4</sup>

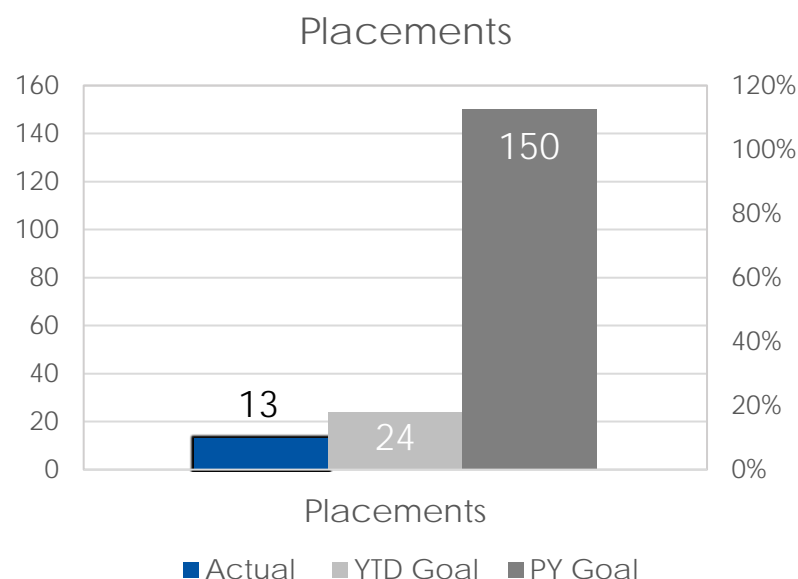
## PROGRAM RESULTS

7

Work Activity Participation<sup>3</sup>  
PY Goal: TBD

62

Average Days  
Until Placement<sup>3</sup>  
PY Goal: TBD



\$17.61

Average Wage of Placement<sup>5</sup>  
PY Goal: \$12.50/hr

Finance

Top Industry of Placement  
2nd: Healthcare

## PROGRAM HIGHLIGHTS

The Douglas County SNAP Team has recently welcomed a new Workforce Specialist, Kristina Hayes. Kristina comes to the SNAP Team with 10 years of experience in eligibility and Colorado Works! case management. Moving into the new program year, SNAP will focus on engaging voluntary customers into activities that will increase their employability. SNAP will support customers engaged in the following activities: GED preparation, adult basic education, post-secondary education, English language learner, literacy, employability services, vocational training, self-employment training, on-the-job training, pre-apprenticeships, apprenticeships, E&T workfare, 30 day job search, work experience, supervised job search, job retention, vocational rehabilitation, and part-time work.

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

\$19,812

Tax Savings as a Result of SNAP Placements<sup>6</sup>

\$476,174

Aggregate New Worker Earnings from Placements<sup>7</sup>



\$495,986

Total Benefit (Economic Impact)<sup>8</sup>

*For every \$1 public dollar spent, the community gets back \$5.24 in tax savings and new worker earnings!*

## SUCCESS STORIES

Pat came into Employment First without his high school education and not really sure why he was attending the orientation. He had a severe lack in family and social support and was suffering from depression. Pat worked with and received social support from his workforce specialist to enroll into the GED program. Pat passed all his exams with college level scores and earned his GED. The Employment First program also helped provide him with mental health resources to help manage his depression, paid for health and hygiene products and helped him renew his drivers license. After completing his GED, his workforce specialist provided career coaching and counseling to determine what career pathway would be the best for him and what type of secondary education he would need. Pat enrolled into his first college semester for Cybersecurity with the help of his workforce specialist and received a Pell grant that covered the cost of his tuition. Employment First funding did help with payment for Pat's textbooks and other school supplies. With consistent monthly support meetings, check ins and coaching Pat has received straight A's for his first and second semester of college. Pat has a much brighter outlook on life. He is happier and receiving counseling to help manage his depression through the mental health resources that were provided to him. Pat has even joined some college clubs and has made more friends which is helping him find the social support he is looking for. Pat is constantly stating how happy he is to have been referred to Employment First and how much the program has helped him change his life.

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> ADWI Program Dashboard

<sup>3</sup> Activity Tracking Sheet

<sup>4</sup> Administrative Services' Fiscal Report

<sup>5</sup> CDHS EF Employment Report

<sup>6</sup> Average Annual Payment\* multiplied by YTD Placements

\*Provided by Center on Budget and Policy Priorities

<sup>7</sup> Sum total of Tax Savings as a Result of SNAP Placements and Placements

<sup>8</sup> "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services' Fiscal Report



**REFERRALS/CASELOAD**

6  
 Referrals<sup>1</sup>

6  
 Ineligible Referrals<sup>1</sup>

0%  
 Successful Referrals

0  
 New Enrollments<sup>2</sup>



**21**

Year-to-Date (YTD) Caseload<sup>2</sup>

YTD Goal: 4  
 % of YTD Goal: 525%  
 PY Goal: 25

**BUDGET/SPENDING PROGRESS<sup>3</sup>**

Total Budget: \$77,000.00

■ Spent ■ Remaining

Administrative Services' Fiscal Report  
 (July 01, 2020 - August 31, 2020)

(21%) \$15,821.19

(79%) \$61,178.81

Driver's Education  
 Top Supportive Services<sup>4</sup>  
 Provided

\$353.21

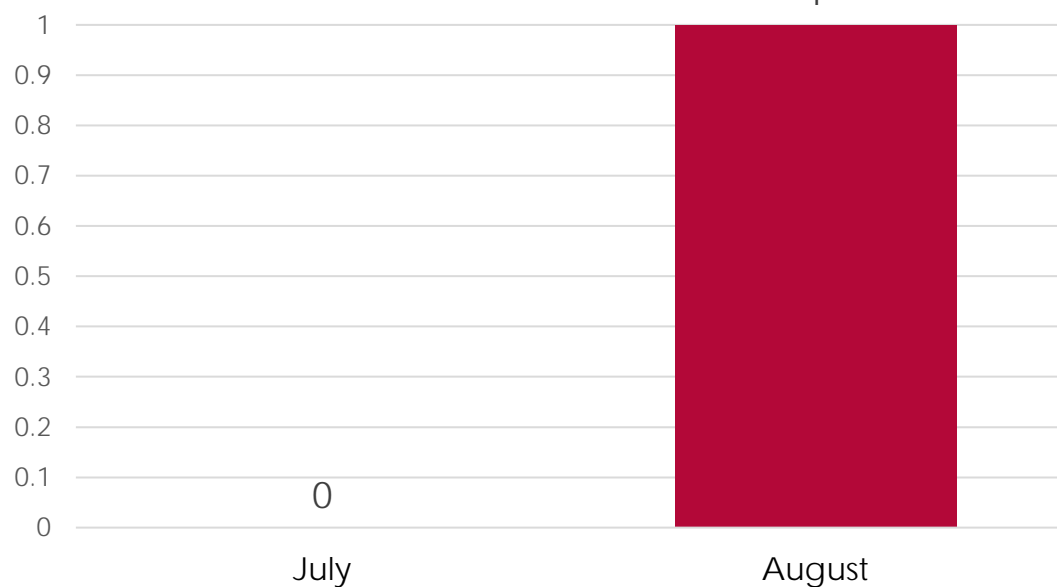
Average Cost to Serve General<sup>3</sup>  
 ADW! Customer

\$753.39

Average Cost to Serve DCHS  
 Youth Initiative Customer<sup>3</sup>

**PROGRAM RESULTS**

Placements



**35**

Workforce Preparation Activities Provided<sup>5</sup>  
 PY Goal: 25

**\$13.29**

Average Wage of Placement<sup>6</sup>  
 PY Goal: \$12.50/hr

**Food Service**

Top Industry  
 of Placement

## PROGRAM HIGHLIGHTS

One new referral source is from a program called Juntos. The program plans to also work with Arapahoe Community College and Sturm Collaboration Campus, CSU Extension, La Liga, and the Douglas County Youth Initiative. Juntos works with Latinx youth grades 8-12 (with a focus on increased participation, access, and achievement for post-secondary education in the Extension and 4-H programs by engagement of parents and community partners). It provides "My Financial Future" curriculum focused on culturally relevant financial literacy. A goal is for the Douglas County Youth Employment Program to contribute to their career exploration sessions called "Explore!" and to engage in ways to build awareness of training opportunities in various career pathways and a bridge to older participants and siblings!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)



# \$27,643

Aggregate New Worker Earnings from Placements<sup>7</sup>

*For every \$1 public dollar spent, the community gets back \$1.75 in tax savings and new worker earnings!<sup>8</sup>*

## SUCCESS STORIES

A Douglas County Youth Employment Program Participant, Vanessah G., is a success story because she was able to successfully start her undergraduate career at the University of Colorado Denver. She worked with WFS Flores, the admissions office, the academic advising department, the financial aid department, and the bookstore. She was able to secure grants and scholarships towards her tuition. WFS Flores was able to work with the Tivoli Bookstore to fund her science textbooks for this semester. Vanessah speaks with confidence on her academic rigor and performance, and is networking with other undergraduate students as mentors as she pursues nursing and psychology along with securing part-time employment!

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> Connecting Colorado Activity Summary Report

<sup>3</sup> Administrative Services' Fiscal Report

<sup>4</sup> Program Dashboard

<sup>5</sup> Connecting Colorado Class & Services List Report

<sup>6</sup> Connecting Colorado Client Query Report

<sup>7</sup> Average Wage of Placement multiplied by number of placements

<sup>8</sup> Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent