

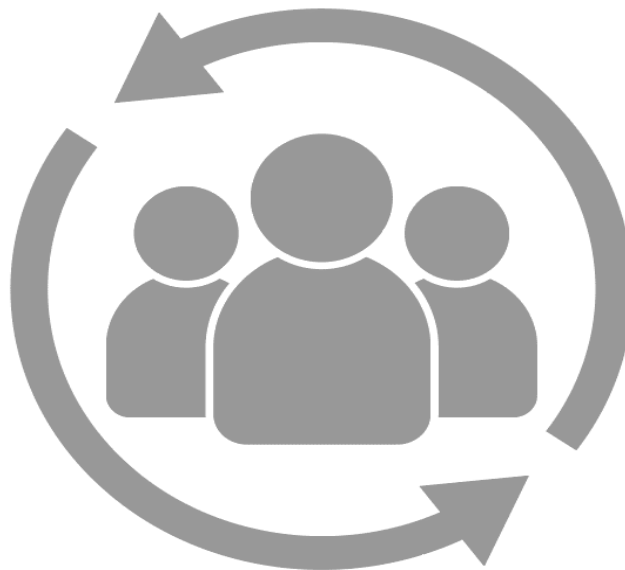
## REFERRALS/CASELOAD

1,314  
Referrals<sup>1</sup>

100%  
Referrals Contacted by ADW!<sup>2</sup>

849  
Attended Orientation

65%  
Show Rate



1,699

Year-to-Date (YTD) Caseload<sup>3</sup>

YTD Goal: 1,200  
% of YTD Goal: 142%  
PY Goal: 1,200

## BUDGET/SPENDING PROGRESS

Total Budget: \$2,000,000.00

■ Spent ■ Remaining

Arapahoe County Human Services  
Budget Tracker  
(July 01, 2019 - May 31, 2020)

(94%) \$1,886,076.99

(6%) \$113,923.01

Administrative Services' Fiscal Report  
(July 01, 2019 - June 30, 2020)

(100%)  
\$2,000,000.00

(0%) \$0.00

Transportation  
Top Supportive Services  
Provided

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>4</sup>

\$1,177.16

Average Cost to Serve TANF  
Customer<sup>4</sup>

## PROGRAM RESULTS

35.97%

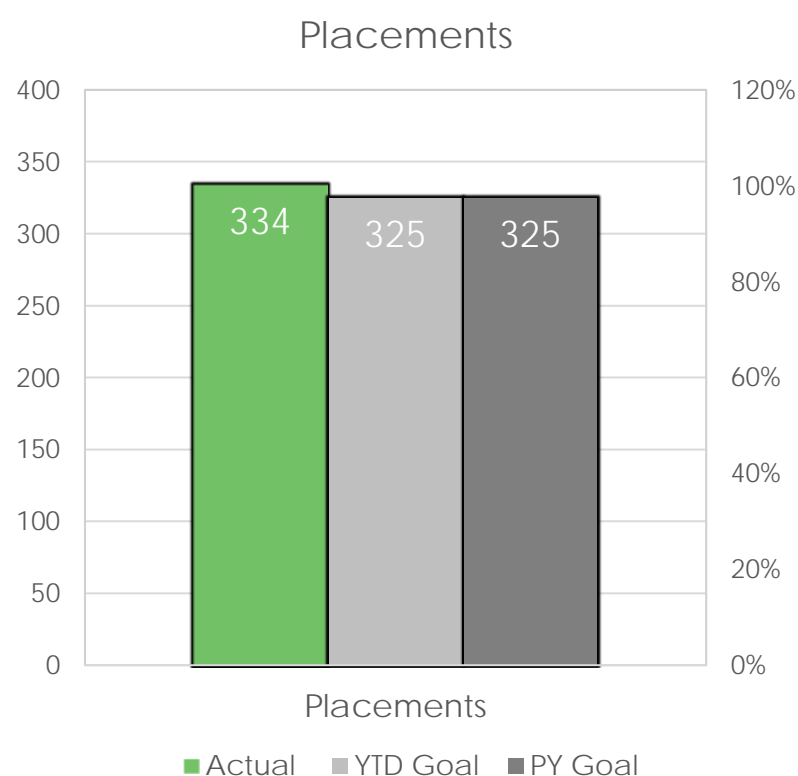
Entered Employment<sup>5</sup>  
Arapahoe County  
State Goal: 38.95%

61%

Workforce Participation Rate<sup>6</sup>  
Arapahoe County  
State Goal: 50%

66%

Workforce Participation Rate<sup>7</sup>  
Arapahoe/Douglas Works!  
State Goal: 50%



66

Average Days Until Placement  
PY Goal: 90 Days

\$15.23

Average Wage of Placement<sup>8</sup>  
PY Goal: \$12.50/hr

Warehouse

Top Industry of Placement<sup>6</sup>  
2nd: Healthcare  
3rd: Transportation

## PROGRAM HIGHLIGHTS

Colorado Works! reached the Work Participation Rate (WPR) at or over 50% for the last 9 months!

Colorado Works! also had over a 50% show rate for orientations since January 2020!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

\$2,036,064

Tax Savings as a Result of TANF Placements<sup>9</sup>

\$10,580,586

Aggregate New Worker Earnings from Placements<sup>10</sup>



\$12,616,650

Total Benefit (Economic Impact)<sup>11</sup>

*For every \$1 public dollar spent, the community gets back \$6.31 in tax savings and new worker earnings!*

## SUCCESS STORIES

Melinda is the wife of Hayden and is part of a two parent family. She and her family moved to Colorado from Missouri for a job offer that Hayden had received. However, Hayden's job was at a casino, and due to COVID-19, he has not been able to start his job. Both Melinda and Hayden applied for the program to have some sort of money coming into the home until either Hayden started his job (or another job), or until one of them received unemployment, or until Melinda started working as she had been job searching as well. This family made the best of everything and vowed to work as hard as they could. When we first met over the phone for orientation, they were very excited about the opportunities that the program offered and the support and resources they were able to get in order to get back on their feet. Some of the opportunities that they were excited about included work clothing, phone bill assistance and possible assistance with paying for training, classes and certifications. This family showed to be determined from the very beginning. Melinda and Hayden have been provided with transportation assistance monthly since they have been in the program (since the end of March). They said that this helped a lot with getting to interviews and accessing resources within the community for their family. Melinda also was given support to pay her phone bill to ensure that she would be able to get calls from employers from all of the jobs that she was applying for. Melinda and her Workforce Specialist (WFS) discussed the importance of having a strong resume and being confident in interviews. Melinda attended many of our job search workshops including Resume and Interview. She states that she did get a lot of great information out of the workshops that helped her confidence in knowing that she had a solid resume and being prepared for interviews. Melinda continued to apply for jobs and asked for information from the WFS to aide in her job search including appropriate interview attire. Melinda worked very hard, asked a lot of good questions and was never afraid to ask for help and information to improve her job search knowledge. Melinda secured full-time employment on 6/11/2020 at TTM Technologies as an Assembly Tester. She was very excited about the offer and also the financial security that the job would provide for her and her family. Melinda was very dedicated to do whatever it took to make sure that she and her family would be in a better financial position and working toward financial independence!

## NOTES/SOURCES

<sup>1</sup> Monthly Report Card

<sup>2</sup> TextPRO/Human Services Referral Spreadsheet

<sup>3</sup> ADW! Program Dashboard

<sup>4</sup> Administrative Services' Fiscal Report

<sup>5</sup> CBMS

<sup>6</sup> EDB WPR - All Families - Sample

<sup>7</sup> Colorado Works Program Staff

<sup>8</sup> Industry Tracking Sheet

<sup>9</sup> Average Annual Payment\* multiplied by YTD Placements

\*Average for a family of 3 per Center on Budget and Policy Priorities

<sup>10</sup> Sum total of Tax Savings as a Result of Program Placements

<sup>11</sup> Total Benefit (Economic Impact) divided by the YTD amount spent per the Administrative Services' Fiscal Report

## REFERRALS/CASELOAD

240

Referrals<sup>1</sup>

105

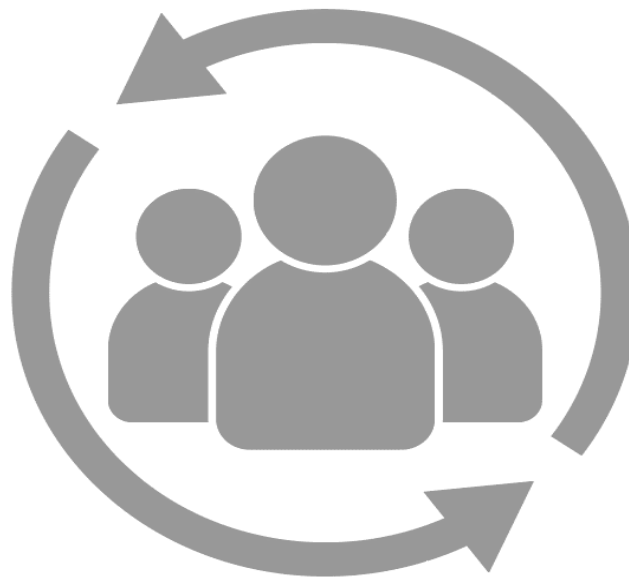
Enrollments<sup>2</sup>

44%

Orientation Show Rate

77%

Program Participation Rate



214

Year-to-Date (YTD) Caseload<sup>3</sup>

YTD Goal:	250
% of YTD Goal:	86%
PY Goal:	250

## BUDGET/SPENDING PROGRESS

Total Budget: \$600,000.00

■ Expended ■ Remaining

Arapahoe County Human Services Budget Tracker  
(July 01, 2019 - May 31, 2020)

(70%) \$422,539.87

(30%) \$177,460.13

Administrative Services' Fiscal Report  
(July 01, 2019 - June 30, 2020)

(78%) \$466,174.95

(22%) \$133,825.05

Post-Secondary Training  
Top Supportive Services  
Provided<sup>4</sup>

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>5</sup>

\$2,178.39

Average Cost to Serve PTW  
Customer<sup>5</sup>

## PROGRAM RESULTS

1,345

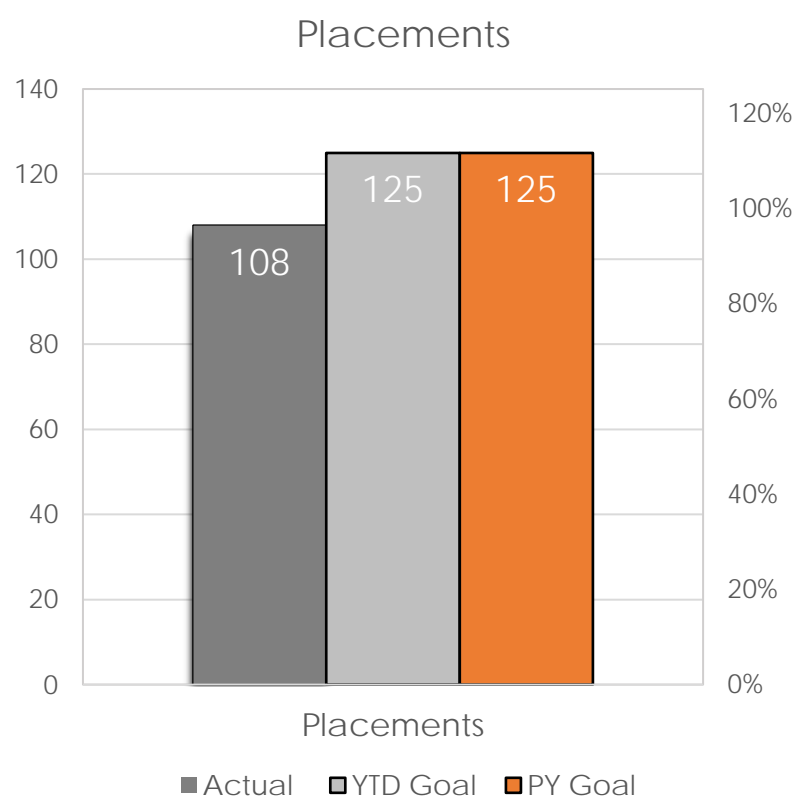
Participant Check-Ins (Total)<sup>4</sup>  
PY Goal: 800

531

Participant Check-Ins (Unique)  
PY Goal: 300

2.5

Average Monthly Participant  
Check-Ins



85

Average Days Until Placement<sup>6</sup>  
PY Goal: 90 Days

\$17.37

Average Wage of Placement<sup>6</sup>  
PY Goal: \$12.50/hr

Transportation

Top Industry of Placement<sup>6</sup>  
2nd: Food Service

## PROGRAM HIGHLIGHTS

With Father's Day being this month and with everything that has been going on due to COVID-19, the Parents to Work program wanted to do something special for their participants and their children. As a result, the Team provided Father's Day baskets to each participant in the current caseload that included activities they could do with their children to support the 2-gen model. The Team went through their caseload lists to gather the ages of each parent's children to be sure the activities purchased were age appropriate. We did not want the mothers to feel left out (or the participants that do not have visitation with their children), so we decided to change it to a "Parents Appreciation Basket" and include them as well. The baskets are set to include books, puzzles, games, balls, gift certificates to Red Box with some candy and popcorn for a movie night, and gift cards to dinner and a movie! Participants without visitation will receive gift cards for hair cuts and gift cards to a restaurant. All participants will receive a gratitude journal and an individualized card/note telling them how proud we are of them! The baskets will be distributed in July!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)



# \$3,722,285

Aggregate New Worker Earnings from Placements<sup>7</sup>

*For every \$1 public dollar spent, the community gets back \$8.37 in tax savings and new worker earnings!<sup>8</sup>*

## SUCCESS STORIES

When Damon M. came into Parents to Work in April 2020, he was facing several challenges. He was awaiting a court date to resolve a traffic accident (leading to suspension from his job as a CDL driver). Inability to work in his field brought on financial hardship, which resulted in Damon not being able to meet his Child Support obligations. He was referred to Parents to Work program by his Child Support case worker. Damon was determined to persevere and succeed despite his situation. His goal was to find stable employment and be able to provide for himself and his family once again. Damon also expressed the desire to spend more time with his children and be an actively engaged father. Damon was offered intensive case management with weekly meetings with his WFS. He was invited to take a career assessment to obtain a bigger picture of his aptitude and strengths to evaluate potential for career reinvention should he no longer be able to drive commercial vehicles. Damon has also attended resume workshop and created a new, targeted resume highlighting his skills and employment accomplishments. He has also completed a budget with his WFS and created new ways to manage his finances and adjust them accordingly. As a result of participation in Parents to Work program and his hard work, Damon not only overcame the hardship he was facing, but also discovered new potential. He was hired by Telesource for a position of Drop Manager with a 3 months probation period earning \$15 per hour. His outstanding performance and dedication led to the shortening of his probation period and gaining wage increase of at least \$3 per hour, starting August 1st! New employment allows this customer to make consecutive full child support payments. Damon enjoys working in a new capacity and above all, appreciates the fact that is able to spend more time with his children. He is able to be a part of his children's lives on a daily basis, which was impossible during his tenure as a CDL driver. He has also obtained a resolution of the court date. All charges were dropped and he is free to return to his previous vocation, should he choose to do so. Damon is on track to financial stability, a new career and a better relationship with his children! Congratulations, Damon!

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> Connecting Colorado Activity Summary Report

<sup>3</sup> ADW! Program Dashboard

<sup>4</sup> Connecting Colorado Class & Services List Report

<sup>5</sup> Administrative Services' Fiscal Report

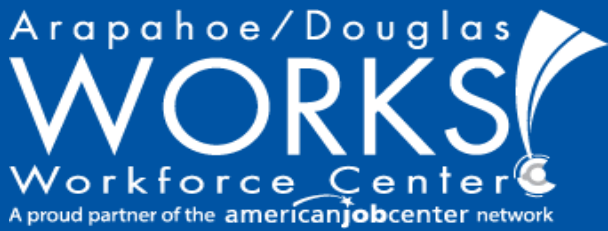
<sup>6</sup> Connecting Colorado Client Query Report

<sup>7</sup> Average Wage of Placement multiplied by number of placements

<sup>8</sup> Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent



# SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM



Arapahoe County

Arapahoe/Douglas Works! (ADW!)

PY19 (July 1, 2019 - June 30, 2020)

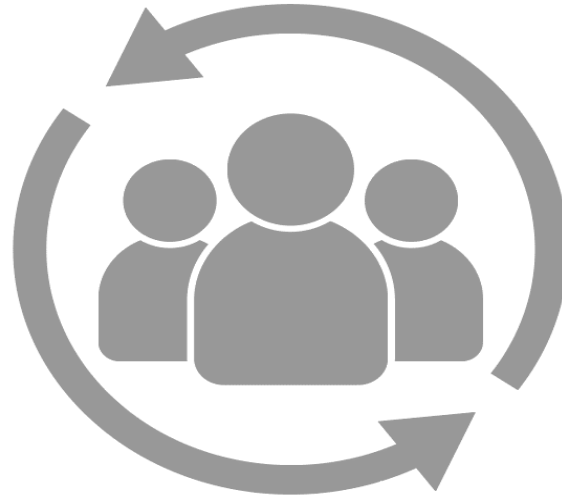
June Report (100% into PY/0% Remaining)

## REFERRALS/CASELOAD

1,890  
Referrals<sup>1</sup>

781  
Attended Orientation<sup>2</sup>

41%  
Show Rate



2,337

Year-to-Date (YTD) Caseload<sup>2</sup>

YTD Goal: 2,880  
% of YTD Goal: 81%  
PY Goal: 2,880

## BUDGET/SPENDING PROGRESS

Total Budget: \$920,478.71

■ Spent ■ Remaining

Arapahoe County Human Services Budget Tracker  
(July 01, 2019 - June, 2020)

(70%) \$643,575.13

(30%) \$276,903.87

Administrative Services' Fiscal Report  
(July 01, 2019 - June 30, 2020)

(67%) \$615,964.09

(33%) \$304,514.62

Transportation  
Top Supportive Services  
Provided<sup>3</sup>

\$353.21

Average Cost to Serve General  
Arapahoe/Douglas Works! Customer<sup>4</sup>

\$263.57

Average Cost to Serve SNAP  
Customer<sup>4</sup>

## PROGRAM RESULTS

367

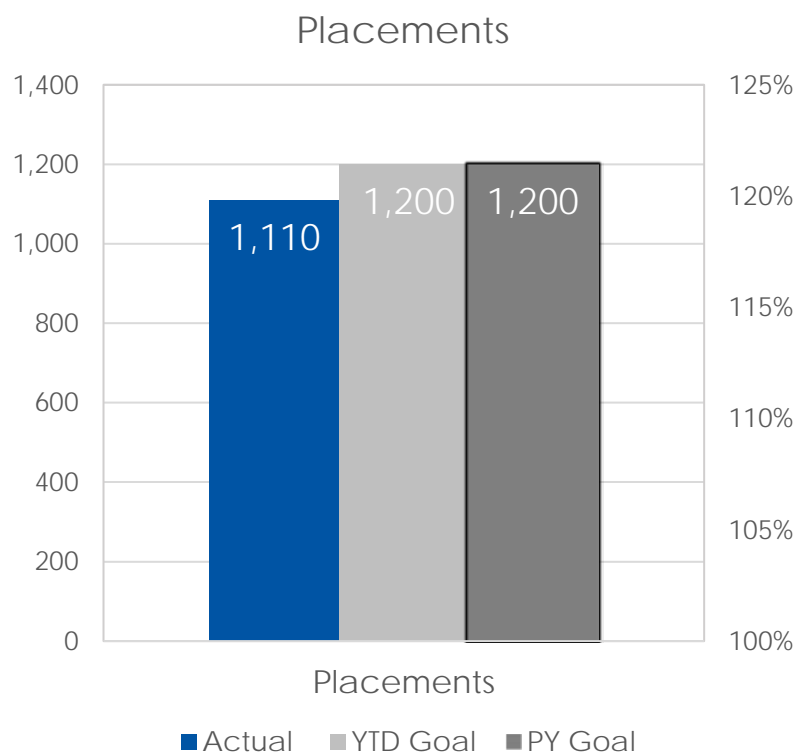
Workshop Attendance<sup>2</sup>  
PY Goal: 300

1168

Work Activity Participation<sup>3</sup>  
PY Goal: TBD

67

Average Days  
Until Placement<sup>3</sup>  
PY Goal: TBD



\$16.04

Average Wage of Placement<sup>5</sup>  
PY Goal: \$12.50/hr

Healthcare

Top Industry of Placement  
2nd: Retail  
3rd: Warehouse

\$71,069.00

Enhanced Funding  
PY Goal: n/a

## PROGRAM HIGHLIGHTS

The Arapahoe County SNAP Team was recognized for not only leading the State of Colorado with Enhanced Funding for the most recent quarter, but also for leading the state for the program year, YTD! During the transition to virtual services, the SNAP Team has doubled its show rate to orientation! Customers are feeling the support and encouragement of their WFS on a daily basis and continue to express their appreciation for the team during these trying times!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

**\$1,691,640**

Tax Savings as a Result of SNAP Placements<sup>6</sup>

**\$37,033,152**

Aggregate New Worker Earnings from Placements<sup>7</sup>



**\$38,724,792**

Total Benefit (Economic Impact)<sup>8</sup>

*For every \$1 public dollar spent, the community gets back \$62.87 in tax savings and new worker earnings!*

## SUCCESS STORIES

Joseph came to SNAP as an ABAWD looking for assistance with employment counseling and job search. He had been laid off and was having difficulty finding employment. He was struggling to utilize public transportation due to his lack of income. Joseph was referred to ADW!'s employability skills workshops and attended Resume, Resume Lab, LinkedIn, Interviewing, and Networking. He worked with another WFS in Career Services to improve his resume and interview skills. He received transportation assistance for job search and utilized the resource center to connect to career counselors to work on his online job search. Joseph received numerous job leads and job referrals from his WFS. He was able to obtain full-time employment and was happy to be self-sufficient and paying his mortgage again!

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> ADW! Program Dashboard

<sup>3</sup> Activity Tracking Sheet

<sup>4</sup> Administrative Services' Fiscal Report

<sup>5</sup> CDHS EF Employment Report

<sup>6</sup> Average Annual Payment\* multiplied by YTD Placements

\*Provided by Center on Budget and Policy Priorities

<sup>7</sup> Sum total of Tax Savings as a Result of Program Placements

<sup>8</sup> "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services' Fiscal Report

# SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM



Douglas County

Arapahoe/Douglas Works! (ADW!)

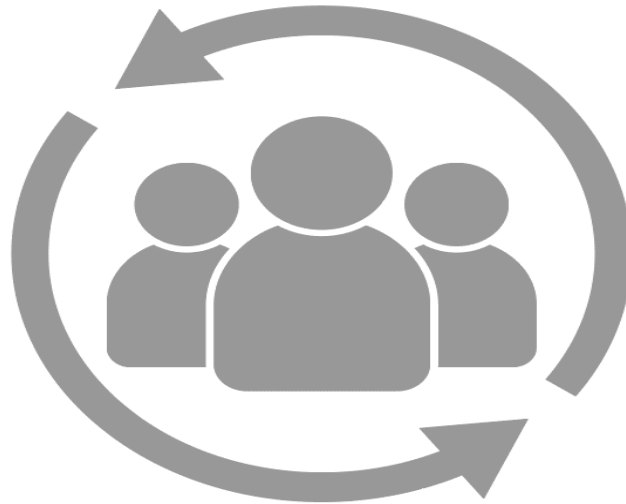
PY19 (July 1, 2019 - June 30, 2020)

June Report (100% into PY/0% Remaining)

## REFERRALS/CASELOAD

376

Attended Orientation<sup>2</sup>



478

Year-to-Date (YTD) Caseload<sup>2</sup>

YTD Goal: 600  
 % of YTD Goal: 80%  
 PY Goal: 600

## BUDGET/SPENDING PROGRESS

Total Budget: \$96,362.15

■ Spent ■ Remaining

Administrative Services' Fiscal Report  
 (July 01, 2019 - June 30, 2020)

(85%) \$82,161.39

(15%) \$14,200.76



Transportation  
 Top Supportive Services  
 Provided

\$353.21

Average Cost to Serve General  
 Arapahoe/Douglas Works! Customer

\$171.89

Average Cost to Serve SNAP  
 Customer

## PROGRAM RESULTS

61

Workshop Attendance<sup>2</sup>  
 PY Goal: 120

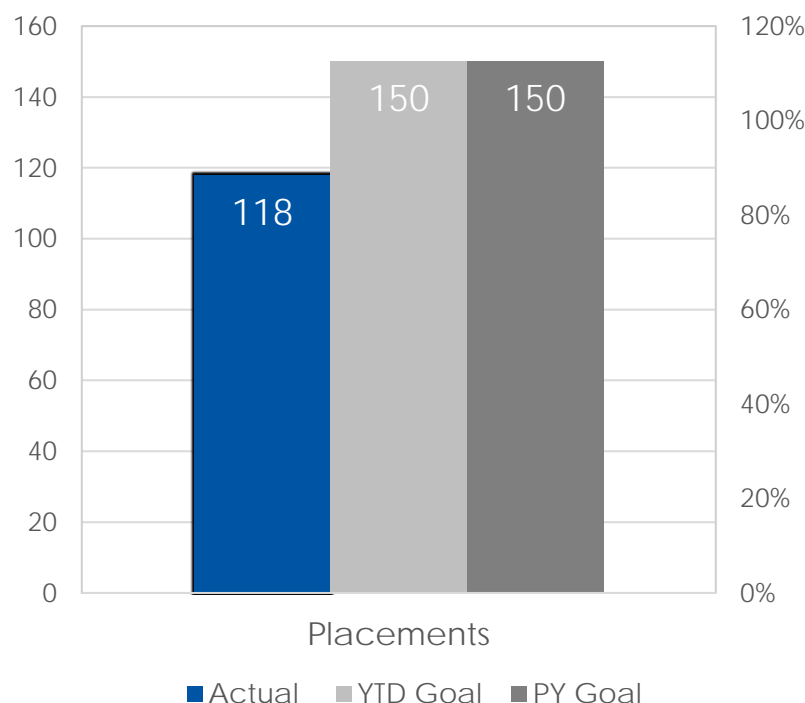
310

Work Activity Participation<sup>3</sup>  
 PY Goal: TBD

53

Average Days  
 Until Placement<sup>3</sup>  
 PY Goal: TBD

Placements



\$23.04

Average Wage of Placement<sup>5</sup>  
 PY Goal: \$12.50/hr

Manufacturing

Top Industry of Placement  
 2nd: Warehouse

\$8,071.50

Enhanced Funding  
 PY Goal: n/a

## PROGRAM HIGHLIGHTS

Virtual services since going remote have been challenging, but effective. Customers are still accessing supportive services and intensive case management. There are currently three customers attending training to advance their careers in healthcare and education. They are in training for Medical Coding and Billing, Licensed Practical Nurse, and to renew their teaching certifications.

The Douglas County SNAP Team had an average wage of placement of \$23.04 in June. This is the second highest average wage at placement for this program year. Kudos to the DC SNAP Program for being responsive and innovative during these challenging times!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

\$179,832

Tax Savings as a Result of SNAP Placements<sup>6</sup>

\$5,654,938

Aggregate New Worker Earnings from Placements<sup>7</sup>



\$5,834,770

Total Benefit (Economic Impact)<sup>8</sup>

*For every \$1 public dollar spent, the community gets back \$71.02 in tax savings and new worker earnings!*

## SUCCESS STORIES

Heather came into SNAP with several medical concerns and unable to pursue a position in the culinary field where she was trained. She explored several careers and was most interested in healthcare. She was initially interested in medical transcribing, but labor market research showed medical billing and coding had a better outlook for job opportunities. She then completed job shadowing in medical billing and coding. She was approved for training and is doing very well in the program! She is excited to start her career after she completes training!

## NOTES/SOURCES

<sup>1</sup> Referral Tracking Spreadsheet

<sup>2</sup> ADW! Program Dashboard

<sup>3</sup> Activity Tracking Sheet

<sup>4</sup> Administrative Services' Fiscal Report

<sup>5</sup> CDHS EF Employment Report

<sup>6</sup> Average Annual Payment\* multiplied by YTD Placements

\*Provided by Center on Budget and Policy Priorities

<sup>7</sup> Sum total of Tax Savings as a Result of SNAP Placements and Placements

<sup>8</sup> "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services' Fiscal Report



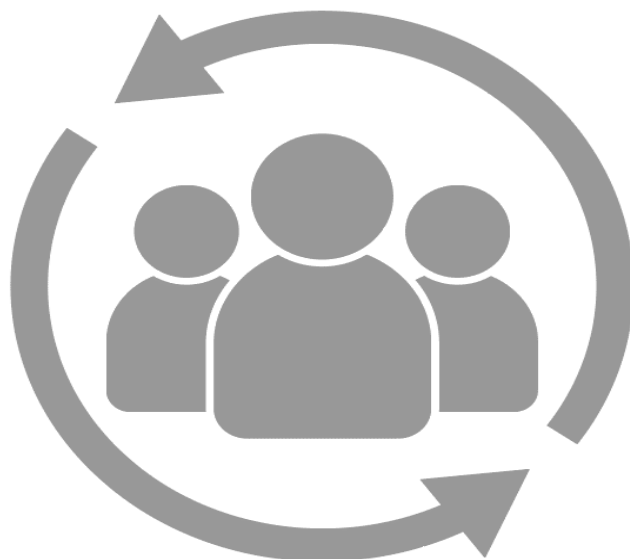
REFERRALS/CASELOAD

106  
Referrals<sup>1</sup>

82  
Ineligible Referrals<sup>1</sup>

23%  
Successful Referrals

24  
New Enrollments<sup>2</sup>



35

Year-to-Date (YTD) Caseload<sup>2</sup>

YTD Goal: 25  
 % of YTD Goal: 140%  
 PY Goal: 25

BUDGET/SPENDING PROGRESS<sup>3</sup>

Total Budget: \$77,000.00

■ Spent ■ Remaining

Administrative Services' Fiscal Report  
 (July 01, 2019 - June 30, 2020)

(87%) \$67,261.59

(13%) \$9,738.41

Books & Supplies  
 Top Supportive Services<sup>4</sup>  
 Provided

\$353.21

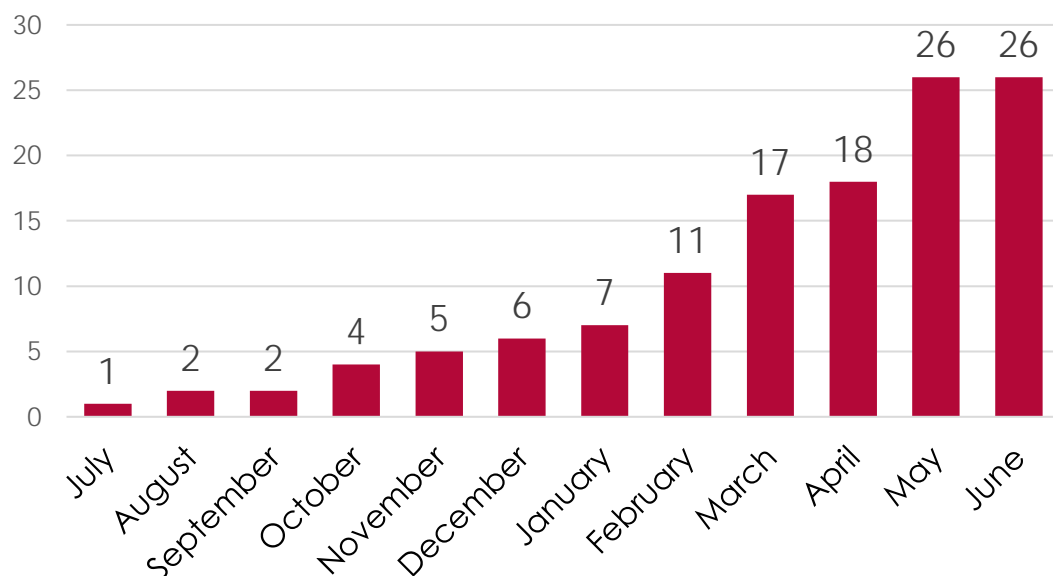
\$1,921.76

Average Cost to Serve General<sup>3</sup>  
 ADW! Customer

Average Cost to Serve DCHS  
 Youth Initiative Customer<sup>3</sup>

PROGRAM RESULTS

Placements



113

Workforce Preparation Activities Provided<sup>5</sup>  
 PY Goal: 25

\$13.30

Average Wage of Placement<sup>6</sup>  
 PY Goal: \$12.50/hr

Marketing

Top Industry  
 of Placement

## PROGRAM HIGHLIGHTS

WFS Flores had the opportunity to build awareness of the Douglas County Youth Employment Program to Douglas County Human Services staff and Douglas County Commissioners Laydon, Partridge, and Thomas. She shared success stories and collaborative work stories that have come to pass during this situation of COVID-19. This dialogue highlighted the young adults' brilliant technological prowess which has strengthened service delivery and program outcomes. In particular, the implementation of Microsoft Teams as a meeting platform improved the customers' experience because it took away the barrier of transportation and reliance on parents and guardians. WFS Flores was able to share that the participants are driving the appointments, taking initiative, and actively following through with their educational and employment goals!

## ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)



# \$719,264

Aggregate New Worker Earnings from Placements<sup>7</sup>

*For every \$1 public dollar spent, the community gets back \$10.69 in tax savings and new worker earnings!<sup>8</sup>*

## SUCCESS STORIES

A Douglas County Youth Employment Program participant, Vanessah G., has been working diligently on her secondary schooling career. She successfully juggled program participation and was able to graduate with high honors from a local Douglas County High School. Vanessah earned academic excellence recognition by her active involvement in various clubs and organizations like being an ambassador for her high school's Interact Club connected with the Rotary Club, the Secretary for the National Arts Honors Society, an active member of the French Honors Society, and Writing Tutor. She challenged herself by completing a myriad of honors and Advanced Placement coursework from Psychology, French, and Anatomy and Physiology. Her perseverance paid off and she is now exploring post-secondary training and education at the University of Colorado Denver (CU Denver) to become a registered nurse who specializes in psychiatric units after in-depth use of labor market information from the US Department of Labor's Occupational Information Network (O\*NET). WFS Flores is assisting her with application materials for work-study positions where she will capitalize on her leadership experience and academic prowess as an undergraduate tutor!

## NOTES/SOURCES

- <sup>1</sup> Referral Tracking Spreadsheet
- <sup>2</sup> Connecting Colorado Activity Summary Report
- <sup>3</sup> Administrative Services' Fiscal Report
- <sup>4</sup> Program Dashboard
- <sup>5</sup> Connecting Colorado Class & Services List Report

- <sup>6</sup> Connecting Colorado Client Query Report
- <sup>7</sup> Average Wage of Placement multiplied by number of placements
- <sup>8</sup> Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent