COLORADO WORKS!
Arapahoe County
Arapahoe/Douglas Works! (ADW!)
PY21 (July 1, 2021 - June 30, 2022)
October Report (33% into PY/67% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

- 209 Referrals
- 100% Referrals Contacted by ADW!
- 146 Attended Orientation
- 70% Show Rate

898 Caseload
- YTD Goal: 396
- % of YTD Goal: 227%
- PY Goal: 1,200

BUDGET/SPENDING PROGRESS

- Total Budget: $2,750,000.00
- Arapahoe County Human Services Budget Tracker (July 01, 2021 - October 31, 2021)
  - (18%) $489,684.34 (82%) $2,260,315.66
- Administrative Services' Fiscal Report (July 01, 2021 - September 30, 2021)
  - (20%) $541,956.98 (80%) $2,208,043.02

- Transportation Top Supportive Services Provided
- Average Cost to Serve TANF Customer: $603.52

PROGRAM RESULTS

- 21.93% Entered Employment
  - Arapahoe County State Goal: 19.47%
- 59.11% Workforce Participation Rate
  - Arapahoe County State Goal: 50%
- 78.00% Workforce Participation Rate
  - Arapahoe/Douglas Works! State Goal: 50%

- 116 Average Days Until Placement
  - PY Goal: 90 Days
- $17.11 Average Wage of Placement
  - PY Goal: $12.50/hr

- Health & Wellness
  - Top Industry of Placement
    - 2nd: Hospitality
    - 3rd: Retail/Manufacturing
**Success Stories**

Alexa is a single mother of 3 children who was looking for a career change. When I first met with Alexa, she had just found a job working for a customer service call center. She was happy to be getting back to work, but was not excited for the job. She wasn't quite sure what she wanted for a future career, but was open to something new. Alexa and I talked about what she liked and did not like about the various positions she held with previous employers. We talked about potentially upskilling herself with some training to add to her resume. She was interested in this, but recognized that her family was in need of funds to survive. Additionally, the call center position that she was going for fell through. We then began talking about the Work Based Learning program. She was very interested in this program as it would allow her to gain some additional income while adding new skills to her resume, as well as more recent and relevant experience. Alexa and I first worked on updating her resume. I soon received notice of a well paying administrative position within Arapahoe County that was offering a Work Experience opportunity with full-time hours and an hourly wage of $18.53. I immediately sent it over to Alexa and she was quick to apply. She finished updating her resume and sent it right in. I then reached out to the Work Based Learning team and we were able to successfully get her into the program and she was offered the position after her interview. She is now working and is very excited that the position is something new, where she can grow and gain additional skills. She feels this will open new doors for her and is grateful to be able to do this all while earning additional funds for her family!

**Notes/Sources**

1. Monthly Report Card
2. TextPRO/Human Services Referral Spreadsheet
3. ADW! Program Dashboard
4. Administrative Services’ Fiscal Report
5. CBMS
6. EDB WPR - All Families - Sample
7. Colorado Works Program Staff
8. Industry Tracking Sheet
9. Average Annual Payment* multiplied by YTD Placements
   *Average for a family of 3 per Center on Budget and Policy Priorities
10. Sum total of Tax Savings as a Result of Program Placements
11. Total Benefit (Economic Impact) divided by the YTD amount spent per the Administrative Services’ Fiscal Report
**PARENTS TO WORK**

Arapahoe/Douglas Works! (ADW!)
PY21 (July 1, 2021 - June 30, 2022)
October Report (33% into PY/67% Remaining)

**YEAR-TO-DATE (YTD) REFERRALS/CASELOAD**

- 65 Referrals
- 28 Enrollments
- 43% Orientation Show Rate
- 63% Program Participation Rate

130 Year-to-Date (YTD) Caseload

**BUDGET/SPENDING PROGRESS**

- Total Budget: $600,000.00
  - Arapahoe County Human Services Budget Tracker (July 01, 2021 - October 31, 2021): (14%) $85,557.00 (86%) $514,443.00
  - Administrative Services’ Fiscal Report (July 01, 2021 - September 30, 2021): (16%) $97,933.01 (84%) $502,066.99

**PROGRAM RESULTS**

- **16** Positive Program Exitors
  - PY Goal: 70
- **7** Neutral Program Exitors
  - PY Goal: 10
- **91%** % of Employment Goal

95 Average Days Until Placement
- PY Goal: 90 Days

$20.06 Average Wage of Placement
- PY Goal: $12.50/hr

Transportation
- Top Industry of Placement: Food Services (2nd: Food Services)
SUCCESS STORIES

Rebecca enrolled in the Parent to Work Program in April 2021 and was unemployed and struggled to meet her financial obligations. This customer used to work in a medical laboratory as a technician, but her license had expired and without a certification or GED, she was unable to get back to work in this capacity. Due to overdue Child Support payments, the customer's Driver's License was suspended, limiting her ability to travel. This customer decided to join PTW to obtain assistance finding new employment, and to build a support network. She was offered intensive case management with weekly meetings with her Workforce Specialist. This customer utilized several employment services including career exploration and counseling, resume assistance and mock interviewing. She has attended hiring events and completed numerous job applications.

Upon further consideration, Rebecca has also taken advantage of GED assistance, and was provided study materials as well as access to a GED prep account to facilitate preparation for the exams. To enhance her skills, she enrolled in the Public Health Pre-Apprenticeship program. She also decided to focus on her soft skills by attending the Emotional Intelligence workshop and the Motherhood workshop offered by Arapahoe County. To assist this customer with transportation, the Parents to Work program covered the cost of her Driver's License reinstatement fee. As a result of her hard work, and services provided by PTW, the customer has completed the Public Health Pre-Apprenticeship program and has found employment in the medical field as a Laboratory Technician with UCHealth!

It is a full-time position with hourly wage of $19.74. Customer was able to regain her Driver's License and can commute to work by car. She is also underway to complete her GED with only one exam left. Customer is also current on her Child Support payments and continues on a path to professional as well as personal success!
SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM
Arapahoe County
Arapahoe/Douglas Works! (ADW!)
Fiscal Year (October 1, 2020 - September 30, 2021)
September Report (100% into PY/0% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

1,513
Referrals
100%
Referrals Contacted by ADW!
927
Attended Orientation
61%
Show Rate

1,204
Year-to-Date (YTD) Caseload

BUDGET/SPENDING PROGRESS

Total Budget: $915,111.96
Arapahoe County Human Services Budget Tracker
(October 1, 2020 - September 30, 2021)
(89%) $815,088.91
(11%) $100,023.05
Administrative Services Fiscal Report
(October 1, 2020 - September 30, 2021)
(88%) $807,666.36
(12%) $107,445.60

$670.82
Average Cost to Serve SNAP Customer

PROGRAM RESULTS

1515
Supportive Services Approved YTD

35
Training & Work-Based Learning (WBL) Experiences Approved YTD

1178
Work Activity Participation
PY Goal: 570

$17.26
Average Wage of Placement
PY Goal: $12.50/hr

Retail
Top Industry of Placement
2nd: Food Service
3rd: Education

Transportation
Top Supportive Services
2nd: Clothing
3rd: Hygiene
Did you know that the Employment First (EF) Program has Job Retention services? As a way to minimize the cliff effect, EF can provide necessary supportive services even after a customer has found employment, and their SNAP benefits have discontinued. For 90 days, EF participants are eligible to receive supportive services that will help them retain employment. The EF Program has recently provided transportation, hygiene, work clothing, rental assistance, tools, and work supplies to participants entering employment!

**ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)**

<table>
<thead>
<tr>
<th>Tax Savings as a Result of SNAP Placements</th>
<th>Aggregate New Worker Earnings from Placements</th>
</tr>
</thead>
<tbody>
<tr>
<td>$298,704</td>
<td>$7,036,557</td>
</tr>
</tbody>
</table>

Total Benefit (Economic Impact) $7,333,261

For every $1 public dollar spent, the community gets back $9.08 in tax savings and new worker earnings!

**SUCCESS STORIES**

Aaron enrolled with the Arapahoe County EF Program in December of 2020. He had been unable to find employment for 9 months after being released from the Department of Corrections. Aaron was very motivated to find employment, but found that his background was a big barrier. After completing a career interest survey and receiving technology through EF, Aaron requested training assistance to obtain his commercial driver’s license. He was provided transportation assistance to attend the training as well. He successfully completed training and obtained full-time employment as a Sysco food delivery truck driver!

Aaron is thrilled to have found an industry friendly to his background and is making almost $30/hour! He will soon be self-sufficient.

**NOTES/SOURCES**

1. Referral Tracking Spreadsheet
2. ADWI Program Dashboard
3. Activity Tracking Sheet
4. Administrative Services' Fiscal Report
5. CDHS EF Employment Report
6. Average Annual Payment* multiplied by YTD Placements
7. Sum total of Tax Savings as a Result of Program Placements
8. “Total Benefit (Economic Impact)” divided by the YTD amount spent per the Administrative Services' Fiscal Report

*Provided by Center on Budget and Policy Priorities

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*Arapahoe/Douglas WORKFORCE BOARD COLOrado

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**SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM**

_Fiscal Year (October 1, 2020 - September 30, 2021)  
September Report (100% into PY/0% Remaining)_{37}

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**YEAR-TO-DATE (YTD) REFERRALS/CASELOAD**

- **923** Attended Orientation
- **100%** Referrals Contacted by ADW!
- **356** Year-to-Date (YTD) Caseload
- YTD Goal: 250  
  \% of YTD Goal: 142%  
  FY Goal: 250

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**BUDGET/SPENDING PROGRESS**

- Total Budget: **$96,362.15**
- Administrative Services Fiscal Report (October 1, 2020 - September 30, 2021)
  - (77%) **$74,190.94**
  - (23%) **$22,171.21**

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**PROGRAM RESULTS**

- **182** Supportive Services Approved YTD
- **9** Training & Work-Based Learning (WBL) Experiences Approved YTD
- **253** Work Activity Participation
  - PY Goal: 200
- **$20.85** Average Wage of Placement
  - PY Goal: $12.50/hr
- **208.40** Average Cost to Serve SNAP Customer
- **923** Placements
- **50** Actual, **50** YTD Goal, **50** PY Goal

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**Transportation**

Top Supportive Services
- 2nd: Books & Supplies
- 3rd: GED

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**Finance**

Top Industry of Placement
- 2nd: Healthcare
- 3rd: Construction
PROGRAM HIGHLIGHTS

Did you know that the Employment First (EF) Program has Job Retention services? As a way to minimize the cliff effect, EF can provide necessary supportive services even after a customer has found employment, and their SNAP benefits have discontinued. For 90 days, EF participants are eligible to receive supportive services that will help them retain employment. The EF Program has recently provided transportation, hygiene, work clothing, rental assistance, tools, and work supplies to participants entering employment!

ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

$126,492
Tax Savings as a Result of SNAP Placements

$3,599,544
Aggregate New Worker Earnings from Placements

$3,726,036
Total Benefit (Economic Impact)

For every $1 public dollar spent, the community gets back $50.22 in tax savings and new worker earnings!

SUCCESS STORIES

Jason was unemployed and struggling with financial security when he enrolled with the EF Program. He had primarily worked in seasonal and temporary positions, and stated that he needed to find a stable full-time position. Most of Jason's former experience was related to entry-level maintenance or groundskeeper work. He was ready for a career that would bring his family more financial stability. His Workforce Specialist empowered him to think about his career development and to find a career that better aligned with his interests. Jason shared his longtime love of "tinkering" with electronics and thus was extremely interested in the AMTAP Pre-Apprenticeship program with Lockheed Martin. Jason worked so hard to stand out among the applicants when he applied. He remained extremely engaged in the co-enrollment of EF and WIOA for supportive navigation and mapping of next steps through the AMTAP application process. With the help of his Workforce Specialists, he developed strategies for success every step of the way. Jason was accepted to the July 2021 AMTAP cohort with Lockheed Martin. This was an accomplishment in and of itself. Jason had no direct previous work experience, no previous formal training or certifications, and although he had obtained his GED, Jason had not acquired any post-secondary or vocational training. Jason's hard work, determination, and passion to join Lockheed Martin paid off! In September, Jason was offered an Assembly & Tester position which brought his former AMTAP hourly rate from $14 to $18.40!

NOTES/SOURCES

1. Referral Tracking Spreadsheet
2. ADW! Program Dashboard
3. Activity Tracking Sheet
4. Administrative Services' Fiscal Report
5. CDHS EF Employment Report
6. Average Annual Payment* multiplied by YTD Placements
7. Sum total of Tax Savings as a Result of SNAP Placements and Placements
8. "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services' Fiscal Report

*Provided by Center on Budget and Policy Priorities
DOUGLAS COUNTY HUMAN SERVICES
Youth Initiative

Arapahoe/Douglas Works! (ADW!)
PY21 (July 1, 2021 - June 30, 2022)
October Report (33% into PY/67% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

9
Referrals\(^1\)

6
Ineligible Referrals\(^1\)

33%
Successful Referrals

4
New Enrollments\(^2\)

25
Year-to-Date (YTD) Caseload\(^2\)

YTD Goal: 2
% of YTD Goal: 1250%
PY Goal: 25

BUDGET/SPENDING PROGRESS\(^3\)

Total Budget: $77,000.00

Administrative Services' Fiscal Report (July 01, 2021 - September 30, 2021)

(22%) $17,109.94
(78%) $59,890.06

Transportation
Top Supportive Services Provided

$684.40
Average Cost to Serve DCHS Youth Initiative Customer\(^4\)

PROGRAM RESULTS

Placements

3
July

3
August

3
September

11
October

50
Workforce Preparation Activities Provided\(^5\)
PY Goal: 25

$15.67
Average Wage of Placement\(^6\)
PY Goal: $12.50/hr

Healthcare
Top Industry of Placement
PROGRAM HIGHLIGHTS

The Douglas County Youth Employment Program welcomed a new program supervisor this month, Sydney Golditch. Sydney comes to the program with a wealth of knowledge and experience serving low-income and barriered customers. Sydney has already started outreach efforts to increase awareness of the Douglas County Youth Employment Program. This month, she presented at CSU Juntos Family Night.

ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

$358,530

Aggregate New Worker Earnings from Placements

For every $1 public dollar spent, the community gets back $20.95 in tax savings and new worker earnings.

SUCCESS STORIES

Kashmiere was referred to the Douglas County Youth Employment Program by the Douglas County Employment First Program. Due to the pandemic, she was laid off from a part-time Site Coordinator position, and has been in job search activities. Kashmiere’s Workforce Specialist provided transportation assistance and car repairs so Kashmiere could attend medical appointments and interviews. With consistent job coaching, goal-setting meetings, and professional development opportunities, Kashmiere was offered a Student Advocate position!

Kashmiere then utilized the salary negotiation skills with the charter school’s leadership to instead accept a School Counselor where she will be making $10,000 more per year with incentives and a comprehensive benefits package! Kashmiere will be leading the career and college counseling department at a Denver Charter High School. Kashmiere secured employment that aligns with her core values of diversity, equity, and inclusion where she will showcase and apply her passions for student success, advocacy, and multicultural and culturally responsive educational initiatives.

NOTES/SOURCES

1 Referral Tracking Spreadsheet
2 Connecting Colorado Activity Summary Report
3 Administrative Services’ Fiscal Report
4 Program Dashboard
5 Connecting Colorado Class & Services List Report
6 Connecting Colorado Client Query Report
7 Average Wage of Placement multiplied by number of placements
8 Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent