COLOrado Works!
Arapahoe County

Arapahoe/Douglas Works! (ADW!)

June Report (100% into PY/0% Remaining)

**YEAR-TO-DATE (YTD) REFERRALS/CASELOAD**

- **875** Referrals
- **100%** Referrals Contacted by ADW!
- **601** Attended Orientation
- **69%** Show Rate

- **1,564** Caseload
  - **YTD Goal:** 1,600
  - **% of YTD Goal:** 98%
  - **PY Goal:** 1,600

**BUDGET/SPENDING PROGRESS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Total Budget: $2,750,000.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arapahoe County Human Services Budget Tracker (July 01, 2021 - May 31, 2022)</td>
<td>(91%) $2,490,180.38</td>
</tr>
<tr>
<td>Administrative Services’ Fiscal Report (July 01, 2021 - May 31, 2022)</td>
<td>(97%) $2,678,135.60</td>
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</tbody>
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- **Spent**
- **Remaining**

**Transportation**

- Top Supportive Services Provided
- $1,712.36 Average Cost to Serve TANF Customer

**PROGRAM RESULTS**

- **40.05%** Entered Employment
  - Arapahoe County State Goal: 33.55%

- **53.37%** Workforce Participation Rate
  - Arapahoe County State Goal: 50%

- **78.00%** Workforce Participation Rate
  - Arapahoe/Douglas Works! State Goal: 50%

- **105** Average Days Until Placement
  - PY Goal: 90 Days

- **$18.36** Average Wage of Placement
  - PY Goal: $12.50/hr

- **Health & Wellness**
  - Top Industry of Placement
    - 2nd: Hospitality
    - 3rd: Customer Service
As of the end of May, the Colorado Works! program is on pace to fully spend out the PY21 budget. This is a testament to diligent and responsive monitoring by Leadership, best-in-class case management services, and innovative approaches to supportive payments and participation incentives by the entire Colorado Works! team in order to best support customers’ career goals and stabilization needs!

**ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)**

<table>
<thead>
<tr>
<th>Tax Savings as a Result of TANF Placements</th>
<th>Aggregate New Worker Earnings from Placements</th>
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</thead>
<tbody>
<tr>
<td>$2,017,776</td>
<td>$12,640,493</td>
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</table>

Total Benefit (Economic Impact): $14,658,269

For every $1 public dollar spent, the community gets back $5.47 in tax savings and new worker earnings!

**SUCCESS STORIES**

Lisa started with the Colorado Works! program in January 2022 after struggling to find sustainable employment to support her and her family. Lisa felt that her age was a barrier to starting a new career path. Lisa has extensive experience in health care and has received multiple IT certifications, but lacked the confidence to make a career change at the age of 50. Lisa was feeling unsure if she wanted to pursue IT, or stay in the health care field where she felt most comfortable. She knew that IT is in high demand and felt that was the direction she wanted to go. Her Workforce Specialist (WFS) linked Lisa to our Business and Assessment Center to complete a variety of assessments so that she could better understand her unique strengths and to assist her with exploring a career change. Lisa also completed a variety of workshops including the resume workshop, interviewing, Generations at Work, Salary negotiations and a 1:1 mock interview with a Career Services Advisor to support her confidence in taking the next steps and to prepare for upcoming interviews. Lisa reported feeling more confident with her choice to pursue a career in IT after learning the results of her assessments as well as continued support and encouragement. After partnering with the Business Services Team, her WFS was able to forward a full-time employment opportunity as an IT Support Tech to Lisa for her to look into. Lisa was immediately interested, sent her resume, interviewed, and was offered the job all within one week!

Lisa reached out to let her WFS know that she accepted the position and thanked us for believing in her and linking her with the resources and opportunity. Lisa has reported that she loves her new job, and fits in well with the company culture and is excited for the opportunity to grow within the IT field as well as support herself and her family!

**NOTES/SOURCES**

1. Monthly Report Card
2. TextPRO/Human Services Referral Spreadsheet
3. ADW! Program Dashboard
4. Administrative Services’ Fiscal Report
5. CBMS
6. EDB WPR - All Families - Sample
7. Colorado Works Program Staff
8. Industry Tracking Sheet
9. Average Annual Payment* multiplied by YTD Placements
10. Sum total of Tax Savings as a Result of Program Placements
11. Total Benefit (Economic Impact) divided by the YTD amount spent per the Administrative Services’ Fiscal Report
PARENTS TO WORK
Arapahoe/Douglas Works! (ADW!)
PY21 (July 1, 2021 - June 30, 2022)
June Report (100% into PY/0% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

- 218 Referrals
- 101 Enrollments
- 46% Orientation Show Rate
- 69% Program Participation Rate

205 Year-to-Date (YTD) Caseload

YTD Goal: 250
% of YTD Goal: 82%

PY Goal: 250

BUDGET/SPENDING PROGRESS

Total Budget: $600,000.00

Arapahoe County Human Services Budget Tracker
(July 01, 2021 - May 31, 2022)
(71%) $423,090.53
(29%) $176,909.47

Administrative Services' Fiscal Report
(July 01, 2021 - May 31, 2022)
(79%) 474,036.81
(21%) $125,963.19

Transportation
Top Supportive Services Provided
$2,312.37 Average Cost to Serve PTW Customer

PROGRAM RESULTS

- 45 Positive Program Exitors
  PY Goal: 70
- 16 Neutral Program Exitors
  PY Goal: 10
- 94% % of Employment Goal

70 Average Days Until Placement
PY Goal: 90 Days

$20.50 Average Wage of Placement
PY Goal: $12.50/hr

Transportation
Top Industry of Placement
2nd: Administrative & Support Services
PROGRAM HIGHLIGHTS

The Parents to Work program continues to encourage participants to utilize in-person services at CentrePoint Plaza. The team has implemented the YouCanBookMe platform to allow participants to easily schedule visits with Workforce Specialists as well as self-service visits to the Parents to Work Resource Center. The team has also worked hard to provide intensive job search assistance to unemployed customers, which resulted in 9 new placements in the month of June!

The Parents to Work team finished the program year on a high note with an average wage of placement of $20.50/hour! Great job!

ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

$2,584,920

Aggregate New Worker Earnings from Placements

For every $1 public dollar spent, the community gets back $6.75 in tax savings and new worker earnings!

SUCCESS STORIES

A customer, Maria, enrolled in the Parents to Work program in April 2022. Maria is a single mother of 4 children (3 currently living with her), facing barriers to finding employment and self-sufficiency in the form of lack of child care, social support and employer-required skills. Maria has also been facing food insecurity and legal issues. She has lost her previous position due to disagreement with a supervisor. Maria wanted to utilize her CDL-A license to develop a career as a commercial truck driver, but was unable to drive manual transmission vehicles and utilize the SAP program. She was eager to obtain assistance from the program.

Maria was provided intensive case management services with weekly meetings with her Workforce Specialist. During weekly check-ins, she has worked on improving social skills and knowledge on how to access support services. She was able to apply for benefits, including: CCAP, SNAP and Unemployment Insurance. She was also able to obtain childcare to be able to look for employment and meet the family needs. She was provided access to job readiness workshops as well as targeted job leads which led to her obtaining employment as a CDL-A Driver with Goodwill Industries!

Maria is now earning $23/hour and has access to full benefits. Maria is continuing to work hard and is in the process of scheduling a class to learn how to utilize manual transmission and be able to remove the restriction off her CDL. She has also taken steps to focus on self-care and is going to join the upcoming Mom Connections support group!

NOTES/SOURCES

1 Referral Tracking Spreadsheet
2 Connecting Colorado Activity Summary Report
3 ADW! Program Dashboard
4 Connecting Colorado Class & Services List Report
5 Administrative Services’ Fiscal Report
6 Connecting Colorado Client Query Report
7 Average Wage of Placement multiplied by number of placements
8 Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent
YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

1,283
Referrals

100%
Referrals Contacted by ADW!

566
Attended Orientation

44%
Show Rate

1,746
Year-to-Date (YTD) Caseload

YTD Goal: 750
% of YTD Goal: 233%
PY Goal: 1,000

BUDGET/SPENDING PROGRESS

Total Budget: $1,260,000.00

Arapahoe County Human Services Budget Tracker
(October 1, 2021 - May 31, 2022)

(88%) $809,957.00
(12%) $106,208.00

Administrative Services’ Fiscal Report
(October 1, 2021 - May 31, 2022)

(72%) $911,166.71
(28%) $348,833.29

$521.86
Average Cost to Serve SNAP Customer

PROGRAM RESULTS

2,104
Supportive Services
Approved YTD

51
Training & Work-Based Learning
(WBL) Experiences Approved YTD

Transportation
Top Supportive Services
2nd: Hygiene
3rd: Clothing/Education Supplies

1,685
Work Activity Participation
PY Goal: 570

$18.49
Average Wage of Placement
PY Goal: $12.50/hr

Retail
Top Industry of Placement
2nd: Construction
3rd: Transportation
**Program Highlights**

Have you ever heard of the CLIFF effect? The Cliff Effect occurs when a pay raise at work triggers a disproportionate loss of government assistance. Even a small raise can “push people off the cliff” when it comes to benefits. Employment First has recently begun a pilot program to help participants prepare for this increase to their income. Participants can work with their employment specialist to sign up for the pilot program to learn how to plan ahead and budget their finances!

**Economic Impact & Return on Investment (ROI)**

For every $1 public dollar spent, the community gets back $18.08 in tax savings and new worker earnings!

- **Tax Savings as a Result of SNAP Placements**: $627,888
- **Aggregate New Worker Earnings from Placements**: $15,845,190
- **Total Benefit (Economic Impact)**: $16,473,078

**Success Stories**

His WIOA Workforce Specialist referred Baryalai to the Employment First (EF) program for co-enrollment. Baryalai is a father of six in a two-parent household. He was struggling to maintain self-sufficiency when he enrolled. His goal was to obtain his commercial driver’s license (CDL), but he didn’t have the funds to cover the cost of the training. Baryalai was motivated to tackle his goals and has been very engaged in intensive case management with both EF and WIOA. Baryalai came to Arapahoe/Douglas Works! with his DOT Exam and CDL Permit, demonstrating his readiness to take career development seriously. Baryalai invested many hours of study time outside of his training program. Baryalai took a break from his food delivery job to dedicate his undivided attention to ensuring success in his training and stated this was the key to his eventual success.

Baryalai is a self-starter and very resourceful. He passed the CDL pre-test and road test on his first attempt and then immediately scheduled his DMV appointment to obtain the physical Driver License for Class-A CDL. Baryalai was also pro-active in finding an employer and recently began training with their drivers. And, while he is not yet driving on his own, Baryalai is well on his way to stabilizing his family and achieving the independence he worked so hard for!

**Notes/Sources**

1. Referral Tracking Spreadsheet
2. ADW! Program Dashboard
3. Activity Tracking Sheet
4. Administrative Services’ Fiscal Report
5. CDHS EF Employment Report
6. Average Annual Payment* multiplied by YTD Placements
7. Sum total of Tax Savings as a Result of Program Placements
8. “Total Benefit (Economic Impact)” divided by the YTD amount spent per the Administrative Services’ Fiscal Report

\*Provided by Center on Budget and Policy Priorities
SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM
Douglas County
Arapahoe/Douglas Works! (ADW!)
Fiscal Year (October 1, 2021 - September 30, 2022)
June Report (75% into PY/25% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

163
Attended Orientation
100%
Referrals Contacted by ADW!

203
Year-to-Date (YTD) Caseload

YTD Goal: 188
% of YTD Goal: 108%
PY Goal: 250

BUDGET/SPENDING PROGRESS

Total Budget: $96,462.15

Administrative Services Fiscal Report (October 1, 2021 - May 31, 2022)

(36%) $34,387.57
(64%) $62,074.58

$169.40
Average Cost to Serve SNAP Customer

PROGRAM RESULTS

165
Supportive Services Approved YTD

1
Training & Work-Based Learning (WBL) Experiences Approved YTD

Placements

114

171
Work Activity Participation
PY Goal: 200

$18.12
Average Wage of Placement
PY Goal: $12.50/hr

Top Supportive Services
2nd: Hygiene
3rd: Education Supplies

Healthcare
Top Industry of Placement
2nd: Retail
3rd: Construction

Transportation
Top Supportive Services
2nd: Hygiene
3rd: Construction
PROGRAM HIGHLIGHTS

Have you ever heard of the CLIFF effect? The Cliff Effect occurs when a pay raise at work triggers a disproportionate loss of government assistance. Even a small raise can “push people off the cliff” when it comes to benefits. Employment First has recently begun a pilot program to help participants prepare for this increase to their income. Participants can work with their employment specialist to sign up for the pilot program to learn how to plan ahead and budget their finances.

ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

$173,736
Tax Savings as a Result of SNAP Placements

$4,296,614
Aggregate New Worker Earnings from Placements

$4,470,350
Total Benefit (Economic Impact)

For every $1 public dollar spent, the community gets back $130.00 in tax savings and new worker earnings!

SUCCESS STORIES

Christina began working with Employment First in January 2022. Although working part-time for Home Depot, she was searching for full-time work that would help her become self-sufficient again. Despite her previous experience as a paralegal, Christina was struggling to get employment offers. Through Employment First, Christina was connected with the Business Development Team to support her search for opportunities and job postings. Christina received several supportive services to help financially support her in her job search, including transportation, hygiene, and clothing funds. She also completed several Arapahoe/Douglas Works! workshops to hone her interviewing and networking skills, allowing her to ace the interview when the time came. Employment First worked with Christina by helping to hold her accountable to her goals and providing solutions and resources when obstacles arose.

Christina has since gained full-time employment with benefits as a Senior Paralegal where she makes $25.51/hour!

Great job, Christina!

NOTES/SOURCES

1 Referral Tracking Spreadsheet
2 ADW! Program Dashboard
3 Activity Tracking Sheet
4 Administrative Services Fiscal Report
5 CDHS EF Employment Report
6 Average Annual Payment* multiplied by YTD Placements
   *Provided by Center on Budget and Policy Priorities
7 Sum total of Tax Savings as a Result of SNAP Placements and Placements
8 "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services Fiscal Report

Arapahoe/Douglas WORKFORCE BOARD
COLORADO

DOUGLAS COUNTY
COLORADO

Arapahoe/Douglas WORKS!
Workforce Centers
Annual partner of the America's Job Center Network
DOUGLAS COUNTY HUMAN SERVICES
Youth Initiative

Arapahoe/Douglas Works! (ADW!)
PY21 (July 1, 2021 - June 30, 2022)
June Report (100% into PY/0% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

- 49 Referrals
- 27 Ineligible Referrals
- 45% Successful Referrals
- 17 New Enrollments

Year-to-Date (YTD) Caseload

- YTD Goal: 25
- % of YTD Goal: 152%
- PY Goal: 25

BUDGET/SPENDING PROGRESS

Total Budget: $77,000.00

- Spent
- Remaining

Administrative Services’ Fiscal Report
(July 01, 2021 - May 31, 2022)

- (75%) $58,070.51
- (25%) $18,929.49

Top Supportive Services Provided

GEF

$1,528.17
Average Cost to Serve DCHS Youth Initiative Customer

PROGRAM RESULTS

- 135 Workforce Preparation Activities Provided
- PY Goal: 25

- $16.54 Average Wage of Placement
- PY Goal: $12.50/hr

Food Service
Top Industry of Placement
The Douglas County Youth Employment Program had a recent GED completion! The DCYEP Workforce Specialist worked extensively with the new GED graduate to have her complete and pass her GED exams. Great job!

**ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)**

$481,645

Aggregate New Worker Earnings from Placements

For every $1 public dollar spent, the community gets back $8.29 in tax savings and new worker earnings!

**SUCCESS STORIES**

Ashlyn stopped attending school regularly, and during the fall of 2021, she stopped going to school entirely. Ashlyn felt like she was not able to keep up with the fast pace of the curriculum in most of her classes and became discouraged.

In January 2022, a staff member at Ashlyn’s school was worried about her and referred her to the Douglas County Youth Employment Program (DCYEP), hoping the program could help her get her GED. DCYEP connected Ashlyn to the Arapahoe/Douglas Works! GED tutor for tutoring in subjects she did not feel confident in. DCYEP provided for all four GED practice exams, and the DCYEP Workforce Specialist met with Ashlyn at the Douglas County Library in Castle Rock to sit with her and support her while she took all four pre-tests over two days. The customer scored in the likely-to-pass zone in all four subjects, allowing the Workforce Specialist to request the official GED exams, and for the customer to take the proctored online exams. DCYEP worked with the Quality Assurance team to get the four exams processed before the customer turned 18 and was no longer eligible for the program.

Within four months of entering the DCYEP, Ashlyn was able to earn her GED! Ashlyn took all four of her GED exams in April and May of 2022, passing all four on her first try! Ashlyn is now ready to explore career paths and employment opportunities!

**NOTES/SOURCES**

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**Arapahoe/Douglas WORKFORCE BOARD COLORADO**

**Douglas County**

**Arapahoe/Douglas WORKS Workforce Centers**