COLORADO WORKS!
Arapahoe County
Arapahoe/Douglas Works! (ADW!)
PY22 (July 1, 2022 - June 30, 2023)
June Report (100% into PY/0% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

- 832 Referrals
- 100% Referrals Contacted by ADW!
- 469 Attended Orientation
- 56% Show Rate

2,422 Caseload
- YTD Goal: 1,600
- % of YTD Goal: 151%
- PY Goal: 1,600

BUDGET/SPENDING PROGRESS

Total Budget: $2,750,000.00
- Arapahoe County Human Services Budget Tracker (July 01, 2022 - May 31, 2023)
  - (97%) $2,655,940.13
  - (3%) $94,059.87
- Administrative Services’ Fiscal Report (July 01, 2022 - May 31, 2023)
  - (97%) $2,655,940.13
  - (3%) $94,059.87

PROGRAM RESULTS

- 30.51% Entered Employment
  - Arapahoe County State Goal: 33.55%
- 45.38% Workforce Participation Rate
  - Arapahoe County State Goal: 50%
- 57.00% Workforce Participation Rate
  - Arapahoe/Douglas Works! State Goal: 50%

- 85 Average Days Until Placement
  - PY Goal: 90 Days
- $25.26 Average Wage of Placement
  - PY Goal: $12.50/hr

Healthcare
- Top Industry of Placement
  - 2nd: Customer Service
  - 3rd: Retail/Finance
Per the Colorado Department of Human Services, the Arapahoe County Colorado Works Program is one of the top two performers in the state for quality credential attainment which was identified by the governor as one of the Wildly Important Goals (W.I.G.)

<table>
<thead>
<tr>
<th>PROGRAM HIGHLIGHTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tax Savings as a Result of TANF Placements</td>
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<tr>
<td>$2,005,584</td>
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</tbody>
</table>

**Total Benefit (Economic Impact):** $19,291,507

**SUCCESS STORIES**

M.D. and A.J. applied for TANF when they moved to Colorado from Texas. They did not have stable housing and neither parent was working. The family had no source of income and was not able to pay for their basic needs such as their phone bill, car repairs, or gas. Their Workforce Specialist (WFS) provided assistance registering for Arapahoe/Douglas Works!' workshops and offered career support, job fair information, and short-term housing solutions. Their WFS requested supportive services payments for transportation, interview clothing, and hygiene supplies.

The family was able to secure a Section 8 housing voucher and move from a motel to a long-term stable and affordable housing solution. A.J. attended the FEDEX job fair and accepted a full-time position with FEDEX (making an hourly wage of $21.00)!

Once TANF is closed for income, their WFS will submit a Post-TANF referral for A.J.

**NOTES/SOURCES**

1. Monthly Report Card
2. TextPRO/Human Services Referral Spreadsheet
3. ADWI Program Dashboard
4. Administrative Services’ Fiscal Report
5. CBMS
6. EDB WPR - All Families - Sample
7. Colorado Works Program Staff
8. Industry Tracking Sheet
9. Average Annual Payment* multiplied by YTD Placements
10. Aggregate New Worker Earnings from Placements
11. Average for a family of 3 per Center on Budget and Policy Priorities
12. Sum total of Tax Savings as a Result of Program Placements
13. Total Benefit (Economic Impact) divided by the YTD amount spent per the Administrative Services' Fiscal Report
**PARENTS TO WORK**

Arapahoe/Douglas Works! (ADW!)
PY22 (July 1, 2022 - June 30, 2023)
June Report (100% into PY/0% Remaining)

**YEAR-TO-DATE (YTD) REFERRALS/CASELOAD**

- **181** Referrals
- **95** Enrollments
- **75%** Orientation Show Rate
- **70%** Program Participation Rate
- **195** Year-to-Date (YTD) Caseload

**BUDGET/SPENDING PROGRESS**

<table>
<thead>
<tr>
<th>Budget Tracker</th>
<th>Expended</th>
<th>Remaining</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arapahoe County Human Services</td>
<td>(90%) $540,412.09</td>
<td>(10%) $59,587.91</td>
</tr>
<tr>
<td>Administrative Services' Fiscal Report</td>
<td>(90%) $540,412.09</td>
<td>(10%) $59,587.91</td>
</tr>
</tbody>
</table>

**PROGRAM RESULTS**

- **42** Positive Program Exitors
  - PY Goal: 70
- **12** Neutral Program Exitors
  - PY Goal: 10
- **146%** % of Employment Goal
- **97** Average Days Until Placement
  - PY Goal: 90 Days
- **$20.62** Average Wage of Placement
  - PY Goal: $12.50/hr

**Utility**
- Top Supportive Services Provided

**Transportation**
- Top Industry of Placement
  - 2nd: Construction & Trades
PROGRAM HIGHLIGHTS

The Parents to Work team worked hard to finish the program year with good results and program goals met or exceeded. In PY22, the team has met or exceeded most of the programmatic goals. The most notable achievements included an average wage at placement of $20.62/hr and 117 placements (146% of the placement goal).

Great job!

ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

$5,018,083

Aggregate New Worker Earnings from Placements

SUCCESS STORIES

A customer enrolled into the Parents to Work program in May 2022. He was recently separated from his children and working through the ongoing court proceedings, which were a cause of stress and anger for the customer. This customer was provided intensive case management from his Child Support Specialist and his Workforce Specialist. Both case managers took the time to listen, address any concerns and provide informational support to help the customer navigate his circumstances.

After working with the Parents to Work staff for several months, the customer apologized for his previous behavior and began working on his employment goals and meeting his monthly child support obligations. The customer works as an HVAC technician and through his hard work and dedication, was able to maintain employment and pay $1,742.64 towards his child support obligation since entering the program.

This customer has reached his 6 month retention bonus and is working towards his 12 month retention and graduation from the program. The biggest success was building rapport and trust with the customer which allowed him to replace anger with understanding and appreciation, as well as the ability to focus on things within his control and meeting obligations towards his children!

NOTES/SOURCES

1 Referral Tracking Spreadsheet
2 Connecting Colorado Activity Summary Report
3 ADWI Program Dashboard
4 Connecting Colorado Class & Services List Report
5 Administrative Services' Fiscal Report
6 Connecting Colorado Client Query Report
7 Average Wage of Placement multiplied by number of placements
8 Cost/Benefit Ratio (ROI) is calculated by dividing the new aggregate worker earnings by the YTD budget spent
SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM
Arapahoe County
Arapahoe/Douglas Works! (ADW!)
Fiscal Year (October 1, 2022 - September 30, 2023)
June Report (75% into PY/25% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

- 793 Referrals¹
- 100% Referrals Contacted by ADW!²
- 360 Attended Orientation²
- 45% Show Rate

1,671 Year-to-Date (YTD) Caseload²

BUDGET/SPENDING PROGRESS

Total Budget: $1,160,334.44

- Arapahoe County Human Services Budget Tracker
  (October 1, 2022 - May 31, 2023)
  (65%) $753,960.53
  (35%) $406,373.91

- Administrative Services’ Fiscal Report
  (October 1, 2022 - May 31, 2023)
  (64%) $745,881.81
  (36%) $414,452.63

PROGRAM RESULTS

1,692 Supportive Services Approved YTD

7 Training & Work-Based Learning (WBL) Experiences Approved YTD

Transportation
- Top Supportive Services⁴
  2nd: Hygiene
  3rd: Clothing

1,671 Work Activity Participation³
- PY Goal: 570

$20.27 Average Wage of Placement⁵
- PY Goal: $12.50/hr

Healthcare
- Top Industry of Placement
  2nd: Transportation
  3rd: Retail
### Program Highlights

Employment First had an in-person hiring event on July 12th. This was the first in-person hiring event for the Employment First team since COVID! Over 130 job seekers attended the event. Employment First also had several community partners as well as 25 businesses that partnered with business services to make the event a huge success for job seekers and employers!

Employment First is looking forward to hosting the next job fair in October!

### Economic Impact & Return on Investment (ROI)

<table>
<thead>
<tr>
<th>$690,372</th>
<th>$19,099,205</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tax Savings as a Result of SNAP Placements&lt;sup&gt;6&lt;/sup&gt;</td>
<td>Aggregate New Worker Earnings from Placements&lt;sup&gt;7&lt;/sup&gt;</td>
</tr>
</tbody>
</table>

### Total Benefit (Economic Impact)<sup>8</sup> $19,789,577

### Success Stories

Robert came to Employment First in November of 2021. Robert had worked mostly labor intensive jobs throughout his life and expressed concern that years of physical work had taken its toll on his body. He indicated an interest in transitioning his career into the technology industry.

While working with his Workforce Specialist, Cyber Security was identified as a potential career field due to Robert’s passion for the subject and growing demand in the career field. After exploring many training options, Robert decided that the Sparkmindset Pre-Apprenticeship program was the best fit for him.

After working with Employment First and Career Services to fine-tune his resume and application, Robert was accepted into the program! He is excited to start his new career journey.

### Notes/Sources

1. Referral Tracking Spreadsheet
2. ADWI Program Dashboard
3. Activity Tracking Sheet
4. Administrative Services’ Fiscal Report
5. CDHS EF Employment Report
6. Average Annual Payment* multiplied by YTD Placements
   *Provided by Center on Budget and Policy Priorities
7. Sum total of Tax Savings as a Result of Program Placements
8. “Total Benefit (Economic Impact)” divided by the YTD amount spent per the Administrative Services’ Fiscal Report
SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM

Arapahoe/Douglas Works! (ADW!)
Fiscal Year (October 1, 2022 - September 30, 2023)
June Report (75% into PY/25% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

70
Attended Orientation
100%
Referrals Contacted by ADW!

278
Year-to-Date (YTD) Caseload
YTD Goal: 188
% of YTD Goal: 148%
FY Goal: 250

BUDGET/SPENDING PROGRESS

Total Budget: $122,364.92

Administrative Services' Fiscal Report
(October 1, 2022 - May 31, 2023)

(48%) $58,929.28
(52%) $63,435.64

PROGRAM RESULTS

305
Supportive Services Approved YTD

9
Training & Work-Based Learning (WBL) Experiences Approved YTD

Transportation
Top Supportive Services
2nd: Clothing
3rd: Training Supplies

Placements
275

278
Work Activity Participation
PY Goal: 200

$17.85
Average Wage of Placement
PY Goal: $12.50/hr

Retail
Top Industry of Placement
2nd: Food Service
3rd: Healthcare
Employment First had an in-person hiring event on July 12th. This was the first in-person hiring event for the Employment First team since COVID19. Over 130 job seekers attended the event. Employment First also had several community partners as well as 25 businesses that partnered with business services to make the event a huge success for job seekers and employers!

Employment First is looking forward to hosting the next job fair in October!

**ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)**

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<th><strong>Aggregate New Worker Earnings from Placements</strong></th>
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<tbody>
<tr>
<td>$419,100</td>
<td>$10,210,200</td>
</tr>
</tbody>
</table>

**Total Benefit (Economic Impact)** = \$10,629,300

**SUCCESS STORIES**

Cassandrea began working with Employment First to get job search support and was considering making a career shift. Cassandrea was interested in searching for work in a different industry because the physical nature of the work was starting to take its toll and she felt there wasn’t enough opportunity to grow. Cassandrea’s goal was to find a job where she could build a career.

Cassandrea was provided with several resources for career and aptitude exploration including a referral to the YouScience assessment which provided her with a number of job titles within her interest and aptitude. Based on her results, interests, and previous work experience, she was referred the AMTAP apprenticeship cohort. Cassandrea was also referred to the IDEA grant to ensure adequate funding to support completion of the program. Cassandrea earned a stipend as well as receiving benefits during the 9 week training. She successfully completed the apprenticeship and earned 7 different certifications!

At the conclusion of the apprenticeship, Cassandrea was offered a permanent position as a Quality Assurance Engineer making $22.25 per hour with benefits!

**NOTES/SOURCES**

1. Referral Tracking Spreadsheet
2. ADW! Program Dashboard
3. Activity Tracking Sheet
4. Administrative Services’ Fiscal Report
5. CDHS EF Employment Report
6. Average Annual Payment* multiplied by YTD Placements
7. Sum total of Tax Savings as a Result of SNAP Placements and Placements
8. "Total Benefit (Economic Impact)" divided by the YTD amount spent per the Administrative Services’ Fiscal Report
9. Provided by Center on Budget and Policy Priorities
DOUGLAS COUNTY HUMAN SERVICES
Youth Initiative
Arapahoe/Douglas Works! (ADW!)
PY22 (July 1, 2022 - June 30, 2023)
June Report (100% into PY/0% Remaining)

YEAR-TO-DATE (YTD) REFERRALS/CASELOAD

126 Referrals
15 New Enrollments

24 Year-to-Date (YTD) Caseload

YTD Goal: 25
% of YTD Goal: 96%
PY Goal: 25

BUDGET/SPENDING PROGRESS

Total Budget: $77,000.00

Administrative Services’ Fiscal Report
(July 01, 2022 - May 31, 2023)

(94%) 72,366.11

(6%) $4,633.89

Transportation
Top Supportive Services Provided

$3,015.25
Average Cost to Serve DCHS
Youth Initiative Customer

PROGRAM RESULTS

Placements

100%
Customer Contact
PY Goal: 100%

$19.61
Average Wage of Placement
PY Goal: $12.50/hr

Retail
Top Industry of Placement
PROGRAM HIGHLIGHTS

The Douglas County Youth Employment Program supported 12 youth in finding employment during the past program year with an average wage of $19.61!

ECONOMIC IMPACT & RETURN ON INVESTMENT (ROI)

$122,366

Aggregate New Worker Earnings from Placements

SUCCESS STORIES

Luke was very interested in finding a summer job, but he was unfamiliar with job search strategies. Luke joined the Douglas County Youth Employment Program for support with job search. Due to Luke's family's financial situation, he was concerned about being able to sustain affording gas to travel to and from a new job. Luke's Workforce Specialist provided job search guidance and recommendations as he searched for employment. His Workforce Specialist also helped Luke with setting goals. Additionally, Luke completed a career assessment to support him with ideas for jobs that would interest him.

Once Luke obtained employment, supportive services for transportation in the form of gas vouchers were provided. Luke obtained a part-time summer job as a camp counselor earning $17.50 that he really enjoys. He stated that he is glad he was able to find a summer job that he likes and is grateful for the support with transportation to get to work. This job will provide Luke with great experience that he will be able to add to his resume.

NOTES/SOURCES

1. Referral Tracking Spreadsheet
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