



NORTHWEST DOUGLAS COUNTY ECONOMIC DEVELOPMENT CORPORATION



BUILDING MOMENTUM

2017 ANNUAL REPORT



AMY SHERMAN
PRESIDENT

OUR MISSION

The Northwest Douglas County EDC's mission is to promote the region as a premier place to locate or expand a business by...

- Creating a strong local economy
- Providing exclusive benefits to investors
- Marketing the community
- Advocating for business with government
- Partnering to create infrastructure improvements necessary to drive new business to the region



MESSAGE FROM THE PRESIDENT

Northwest Douglas County Economic Development Corporation enjoyed another fruitful year of development, action and policy! We are especially proud of our year-over-year growth that has continued since our establishment in 2012, including this past year's addition of new investors. We are building momentum.

In 2017, we participated in several major groundbreakings and helped activate infrastructure improvements in transportation, fiber, and wet utilities. The Board of Directors remained focused on marketing the region, advocating for infrastructure improvements, and advancing pro-business public policy.

A special thank you to Diane Smethills of Sterling Ranch Development Company for her role as Chair of the Board of Directors for Northwest Douglas County EDC since its origination. Diane has been a visionary and fearless leader on the Board of Directors for five years. Beginning in January 2018, we welcome Chris Bigger from Schomp Automotive as the new Chair of the Board of Directors.

Our investors play an integral role in fulfilling Northwest Douglas County EDC's mission to promote the region as a premier place to locate or expand business. By providing financial support and resources, plus sharing an array of professional expertise, we have a significant impact in the region. This improves the quality of life for all of our citizens. We are grateful for your time, resources, and support!

A few notables from 2017:

- UCHHealth Hospital Groundbreaking in Central Park Highlands Ranch
- Douglas County Emergency Vehicle Operations Center (EVOC) Grand Opening in Northwest Douglas County
- Sterling Center Groundbreaking in Sterling Ranch
- Cowboy After Hours raised \$70,500 (organized by Northwest Douglas County EDC)
- Northwest Douglas County EDC joined the I-25 Gap Coalition

Thank you for investing in Northwest Douglas County!

Amy Sherman, President

ADVOCATING FOR BUSINESS WITH GOVERNMENT

Throughout 2017, Amy Sherman and the Northwest Douglas County EDC hosted and participated in a number of events to connect business leaders with elected officials.

- Amy Sherman chaired the Douglas County Business Alliance (DCBA)
- The DCBA hosted a Candidates Forum for Douglas County School District Board of Education
- NWDCEDC hosted Business Roundtable with Congressman Ken Buck
- NWDCEDC hosted Business Roundtable with Congressman Mike Coffman
- NWDCEDC participated in the annual Accelerate Colorado trip to Washington, D.C.
- NWDCEDC kicked off Colorado's Infrastructure Week in Douglas County

MARKETING THE COMMUNITY & BOLSTERING THE LOCAL ECONOMY

Over the past year, Amy Sherman and the NWDCEDC were active in many arenas to promote and advance the region as an entrepreneurial haven for new development and business growth.

Amy Sherman engaged with local businesses throughout the region to interview and evaluate resources needed to succeed and expand. These visits included several meetings with Douglas County Commissioners and the Douglas County staff – striving to connect local, private businesses with government offices and elected officials.

The NWDCEDC also participated in Metro Denver EDC's Site Selector Conference breakfast. Key business leaders and local candidates were invited to attend alongside Amy Sherman.

Beyond building momentum within the state of Colorado and the region, Amy Sherman is diligent about expanding competencies and new innovations for economic development. For this purpose, Amy Sherman completed the IEDC's Business Retention & Expansion Course that was hosted in Albuquerque, NM.

Among the NWDCEDC's participation and engagement at local and national events, Amy Sherman remained active with nwdouglascounty.org's Investor and News & Events blogs, as well as social media venues such as Twitter and Facebook. Additionally, Amy Sherman actively added to the database of potential retail and commercial businesses specific to Sterling Ranch and for the region as a whole.

SUPPORTING OUR COMMUNITY

As part of expanding and strengthening our regional economy, the Northwest Douglas County EDC supports many local community organizations through sponsorships and attendance at events. **2017 sponsorships included:**

- Chamber of Commerce Highlands Ranch
- Douglas County Community Foundation
- Douglas County Fair Foundation
- Douglas County Libraries
- Economic Development Council of Colorado
- Hide in Plain Site
- Lamb Spring Archaeological Preserve
- Roxborough Historical Society
- Roxborough Music Festival
- The Foundation for Douglas County Schools

PARTNERING TO DRIVE ECONOMIC GROWTH

Throughout 2017, the NWDCEDC continued and bolstered partnerships and alliances with the following organizations:

- Accelerate Colorado
- Arapahoe Douglas Works
- C-470 Coalition
- Chamber of Commerce Highlands Ranch
- Colorado Association of Commerce & Industry
- Colorado Business Roundtable
- Colorado Lending Source
- CREW – Colorado Real Estate Women
- Colorado Companies to Watch
- Colorado Succeeds
- Douglas County Business Alliance
- Douglas County Community Foundation
- Douglas County Economic Development Forum
- Douglas County Fair Foundation
- Denver South Economic Development Partnership
- Economic Development Council of Colorado
- Economic Development Professionals
- Highway 85 Stakeholders Group
- International Council of Shopping Centers (ICSC)
- International Economic Development Council (IEDC)
- Job Creators Network
- Lamb Spring Archaeological Preserve
- Leadership Douglas County
- Metro Denver EDC
- NAIOP
- Office of Economic Development & International Trade
- ONE Roxborough
- Roxborough Historical Society
- Roxborough Elementary PTIC
- Roxborough Park Foundation
- South Metro Denver Chamber of Commerce
- The Foundation for Douglas County Schools
- University of Colorado South Campus
- West Metro Fire District
- Vanderbilt University
- Vital for Colorado

2017 EVENTS & PROGRAMS

In 2017, the NWDCEDC organized, coordinated and hosted timely and relevant events.

JAN	Vanderbilt University Student & Faculty Visit, DCBA Legislative Kick-Off
FEB	EDCC Conference in Lone Tree, FirstBank Community Forum at Arapahoe Community College, Business Roundtable with Congressman Ken Buck, Home Owners Alliance Morning at the Capitol, Roxborough Water & Sanitation Briefing
MAR	Douglas County Community Foundation Breakfast, DCBA Morning at the Capitol, Business Retention Visit to Rinker Materials, Investor Luncheon with DCSD Interim Superintendent Erin Kane, Business Retention Visit to Focus on Machining
APR	Business Roundtable with Congressman Mike Coffman
MAY	Hosted Vanderbilt Students, IEDC Business Retention Class, Douglas County Fair Foundation Cowboy Ball, Investor Luncheon for development updates, Infrastructure Week, UCHHealth Groundbreaking ²
JUN	Accelerate Colorado mission to Washington, D.C., George Brauchler Meet & Greet, I-25 Gap Coalition Kick Off
JUL	EVOC Grand Opening, South Metro Economic Development Panel at SMPS Luncheon, Sterling Center Groundbreaking ³
AUG	Cowboy After Hours, Better Fiber on US85 Stakeholders Meeting, Investor Luncheon featuring Congressman Mike Coffman, Sterling Owns Saturdays Grand Opening Events, South Metro Denver Chamber Economic Development Panel, Douglas County Executives Networking Event, Vital for Colorado Luncheon featuring Senators Cory Gardner and Michael Bennet
SEP	Site Selectors Breakfast, DCBA Board of Education Candidates Forum, Investor Appreciation Golf... ¹ Event, EDCC Fall Conference
OCT	Douglas County Libraries Gala, Business Retention Visit to IREA, DCBA Strategic Planning Retreat
NOV	Business Retention Visit to Pioneer Landscaping, Business Retention Visit to Children's Hospital South Campus, Douglas County Gives Rally
DEC	Investor Holiday Party, Business Retention Visits to Visa



2017 INVESTORS

PLATINUM LEVEL



GOLD LEVEL

University of Colorado South Denver

Highlands Ranch Community Association

FirstBank

SILVER LEVEL

Arapahoe Community College
Arapahoe/Douglas Works!
Arrowhead Golf Club
ARS Inc.
Aztec Consultants, Inc.
Brownstein Hyatt Farber Schreck, LLP
CenturyLink
Douglas County School District
Douglas County Libraries

Douglas County Sheriff's Office
Highlands Ranch Chamber of Commerce
Icenogle Seaver Pogue, P.C.
IREA
Greenberg Traurig
Lawrence Construction Company
Littleton Adventist Hospital
Matrix Design Group
PCS Group, Inc.

RE/MAX Edge
R.E. Monks Construction
Roxborough Water & Sanitation District
Shea Homes
Siemens Industry, Inc.
Terracare Associates LLC
UCHealth
Wells Fargo
Xcel Energy

Diane Smethills, Chair
**STERLING RANCH
DEVELOPMENT COMPANY**

Seanín Erickson
CHILDREN'S HOSPITAL SOUTH CAMPUS

Jerry Flannery
**HIGHLANDS RANCH COMMUNITY
ASSOCIATION**

Joshua Williams
MORTENSON CONSTRUCTION

Leah Dirks, Treasurer
FIRSTBANK

Eric Barney, P.E.
MARTIN/MARTIN, INC.

Arthur Ortegon
COMCAST CABLE CORPORATION

Commissioner Lora Thomas
DOUGLAS COUNTY

Chris Bigger
SCHOMP AUTOMOTIVE GROUP

2017

BOARD OF DIRECTORS