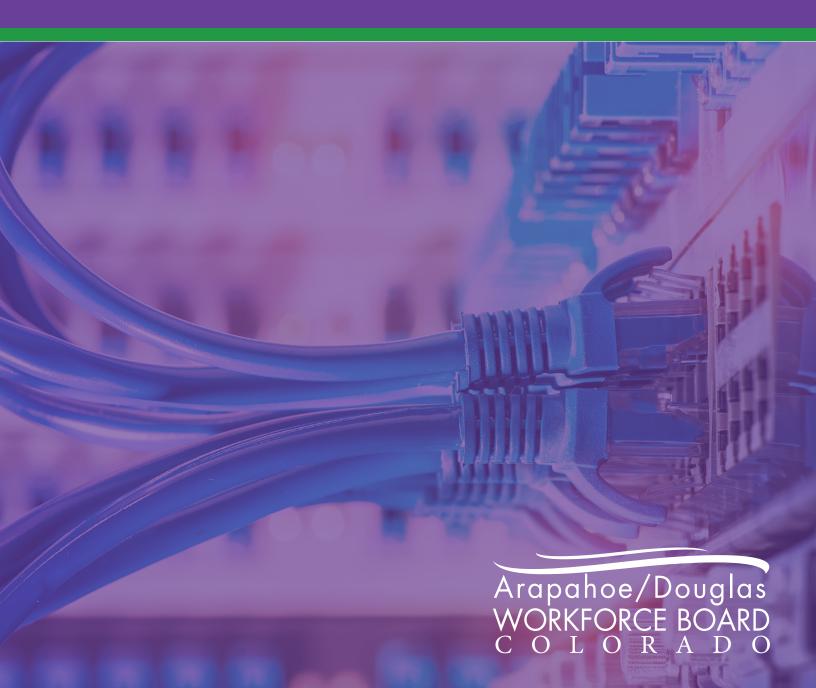


2023

Information Technology INDUSTRY PROFILE

Colorado Urban Front Range



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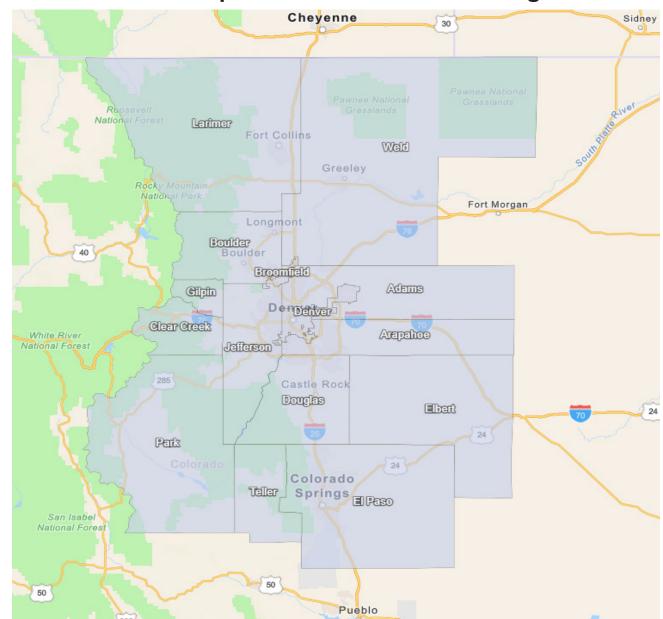
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Geographical Area



The geographical area for this industry profile includes the 15 counties that make up Colorado's Urban Front Range.



The geographic region includes the following metropolitan areas:

- Boulder
- Colorado Springs
- · Denver-Aurora-Lakewood
- Fort Collins
- Greeley

In 2022, this 15 county region employed nearly 2.7 million people across all industries, and made up 84% of Colorado's total employment.

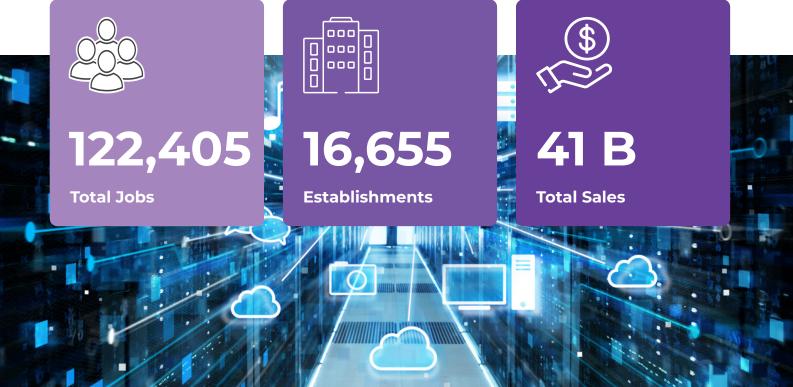
In 2022, the Gross Regional Product (GRP) for the Front Range region was \$416.3 billion, which made up just under 1.7% of the national Gross Domestic Product (GDP). GDP is the total market value of all goods and services in the nation, and GRP is the total market value of all goods and services in the region.



Information Technology

 \blacktriangle 5.5% From prior year

4.6%
Total Jobs in CO
Urban Front Range



The information technology sector employs 122,405 people in 16,655 establishments. An 'establishment' is one facility in which people work. For example, a business in the sector may have several locations, and each one of those locations counts as an 'establishment.'

In 2022, the sector had \$41.3 billion in sales, and contributed \$30 billion to the region's GRP. The information technology sector in the region is vibrant and rapidly growing. It is home to numerous tech companies and startups. The region's thriving IT ecosystem is supported by a skilled workforce and a collaborative tech community, making it an attractive hub for tech professionals and businesses alike.

Information Technology Sector

Employment concentration measures the concentration of employment in an industry in the local region against the average employment concentration in that industry nationwide. For example, we would read, "Employment in data processing, hosting and related services is 2.23 times more concentrated than the national average for this industry." The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

Software Publishers

NAICS **511210**

Numbers to Know

• 19,663 jobs

6

- 1,183 establishments
- 1.91 employment concentration
- \$10.0 billion in sales
- 4.5% change to 2027
- \$177,714 average wage
- \$30,218 average employer paid benefits

Internet Publishing & Broadcasting & Web <u>Search</u>

Portals

NAICS

519130

Data Processing, Hosting, & Related Services

NAICS **518210**

Numbers to Know

- 16,725 jobs
- 1,561 establishments
- 2.23 employment concentration
- \$10.6 billion in sales
- 10.0% change to 2027
- \$156,950 average wage
- \$33,195 average employer paid benefits

Numbers to Know

- 3,044 jobs
- 424 establishments
- 0.56 employment concentration
- \$1.7 billion in sales
- 10.9% change to 2027
- \$135,345 average wage
- \$11,418 average employer paid benefits

Custom Computer Programming Services

NAICS **541511**

Numbers to Know

- 40,533 jobs
- 7,712 establishments
- 2.22 employment concentration
- \$9 billion in sales
- 17.8% change to 2027
- \$154,740 average wage
- \$20,087 average employer paid benefits

Computer Systems Design Services

NAICS **541512**

Numbers to Know

- 39,415 jobs
- 5,394 establishments
- 2.09 employment concentration
- \$8.8 billion in sales
- 12.5% change to 2027
- \$148,939 average wage
- \$19,298 average employer paid benefits

Computer Facilities Management Services

NAICS **541513**

Numbers to Know

- 666 jobs
- 88 establishments
- 0.52 employment concentration
- \$216 million in sales
- (4.4%) change to 2027
- \$101,647 average wage
- \$13,170 average employer paid benefits

Other Computer Related Services

NAICS **541519**

Numbers to Know

- 2,358 jobs
- 295 establishments
- 1.03 employment concentration
- \$900 million in sales
- 4.4% change to 2027
- \$148,462 average wage
- \$19,248 average employer paid benefits

7

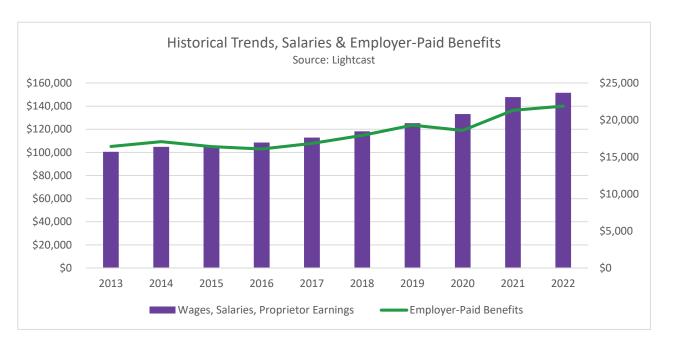


Historical Trends

Colorado Urban Front Range

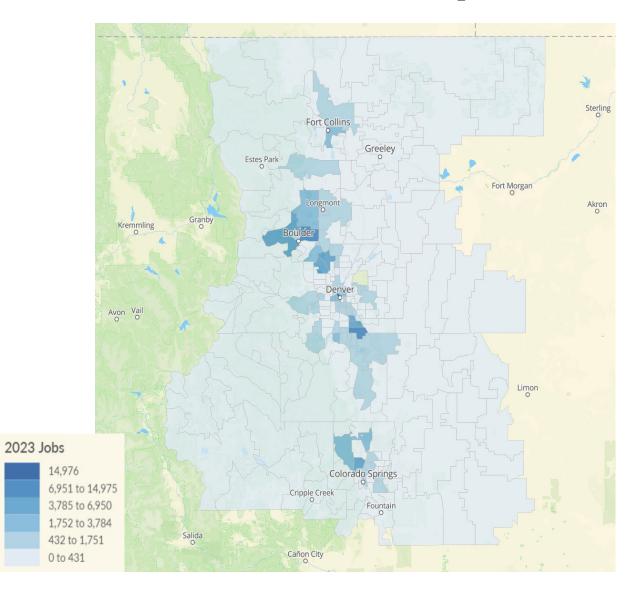
The first graph shows the growth in jobs (purple bars), and the growth in the number of establishments (green line) in the sector between 2013 and 2022. The second graph shows the growth in wages, salaries and proprietor earnings (purple bars) and in employer-paid benefits, including the employer portions of both Social Security and Medicare payroll deductions (green line) for the same period.





Employment Concentration

Employment Concentration Map



Colorado Urban Front Range

The overall employment concentration in this sector is 2.05 times the national average, which suggests the region is a national hub for this sector. Concentration also varies by county, with the heaviest sector employment concentrations in Broomfield and Boulder counties.

Sector Employment Concentration



Employment concentration in the sector is shown here within each of the 15 counties making up the region. Note that the current wages, salaries, and proprietor earnings, as well as the current employer-paid benefits are different within each county. This is because each county has a different mix of sector industries. For example, the average wage in software publishing is \$177,714, as opposed to the average wage of \$148,939 in computer systems design. As a result, depending on the sector industry mix in each county, wages and employer-paid benefits will be different.

ADAMS

- Jobs 2.353
- Employment Concentration - 0.37
- Current Wages, Salaries,
 & Proprietor Earnings \$142.977
- Benefits \$20.841
- Top Businesses Verint Systems, Avaya, Maxar Technologies

BROOMFIELD

- Jobs 5,421
- Employment Concentration
 4.88
- Current Wages, Salaries,
 & Proprietor Earnings \$188,453
- Benefits \$30,445

12

 Top Businesses - Datavail, VMWare, Webroot Software Inc.

ARAPAHOE

- Jobs 18.720
- Employment Concentration
 2.09
- Current Wages, Salaries,
 & Proprietor Earnings \$147.210
- Benefits \$22.477
- Top Businesses CSG
 Systems International Inc.,
 Fast Enterprises LLC, I H S
 Markit

CLEAR CREEK

- Jobs 21
- Employment Concentration
 0.25
- Current Wages, Salaries, & Proprietor Earnings - \$161,214
- Benefits- \$22,307
- Top Businesses Clear Creek County Library District, KYGT, Mara Ink

BOULDER

- Jobs 19.764
- Employment Concentration
 3.81
- Current Wages, Salaries,
 & Proprietor Earnings \$192.870
- Benefits-\$27.759
- Top Businesses Zayo Group Holdings Inc., GHX, Google

DENVER

- Jobs 37,052
- Employment Concentration
 2.52
- Current Wages, Salaries,
 & Proprietor Earnings \$159,605
- Benefits \$24,043
- Top Businesses Optiv
 Security Inc., Palantir
 Technologies, ServiceSource
 International

DOUGLAS

- Jobs 8.806
- Employment Concentration
 2.32
- Current Wages, Salaries,
 & Proprietor Earnings \$156.420
- Benefits \$22.448
- Top Businesses Sastrugi Marketing, Douglas County Technology Service, Dynamic Data Technology Group

- 14,261

- Jobs 14.261
- Employment Concentration
 1.54

EL PASO

- Current Wages, Salaries,
 & Proprietor Earnings \$128,139
- Benefits \$17.563
- Top Businesses Northrop Grumman, Apogee Engineering LLC, Cherwell Software

ELBERT

- Jobs 103
- Employment Concentration
 0.86
- Current Wages, Salaries,
 & Proprietor Earnings \$142,003
- Benefits \$19.833
- Top Businesses -Information Partners Inc., Jones Consulting LLC, MKS Systems LLC

GILPIN

- Jobs 21
- Employment Concentration
 0.19
- Current Wages, Salaries,
 & Proprietor Earnings \$129.184
- Benefits- \$18.244

• Jobs - 50

- 0.64

\$124,707

Top Businesses - James
 Associates, Gilpin County
 Public Library District,
 Mountain Neighbor

PARK

• Employment Concentration

• Current Wages, Salaries,

& Proprietor Earnings -

• Top Businesses - SC Inc.,

Vcheck Systems, Park

County Public Libraries

• Benefits - \$16,546

JEFFERSON

- Jobs 10,199
- Employment Concentration
 -1.60
- Current Wages, Salaries,
 & Proprietor Earnings \$130,350
- Benefits \$19.086
- Top Businesses Monks
 Associates Inc., Itransition,
 ReedGroup Management
 LLC

<u>LARIMER</u>

- Jobs 4,585
- Employment Concentration
 0.97
- Current Wages, Salaries,
 & Proprietor Earnings \$121.545
- Benefits \$17,077
- Top Businesses HACH Co., Emcompass Technologies, New Century Software

TELLER

- Jobs 80
- Employment Concentration 0.38
- Current Wages, Salaries,
 & Proprietor Earnings \$96,565
- Benefits- \$13,477
- Top Businesses Ridge Automation & Software, Scientific Games Corporation, MNM Webworks LLC

- Jobs 968
- Employment Concentration- 0.32

WELD

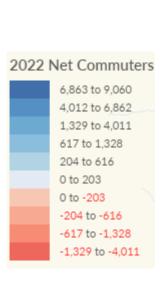
- Current Wages, Salaries,
 & Proprietor Earnings \$142,555
- Benefits- \$19,698
- Top Businesses Computer Information Concepts, Mesa Networks, Thin Air Networks

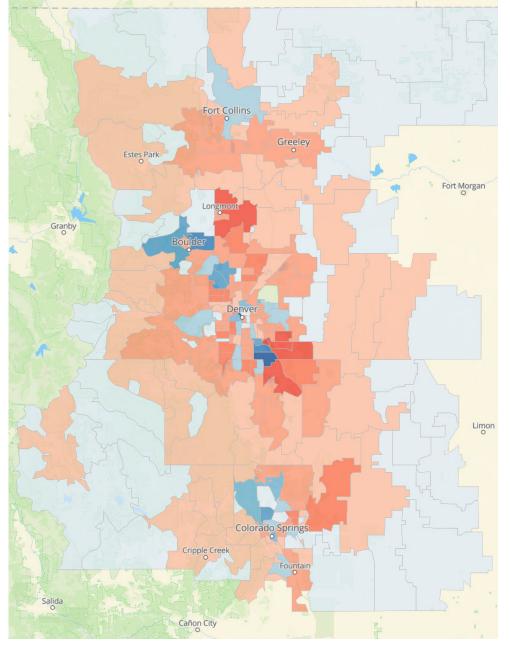
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Where Core Workforce Lives

Commute Map





Every sector has a group of occupations it needs to fulfil its mission. This is called a staffing pattern, and generally includes managers, business and finance people, sales and administrative support, computer and mathematical occupations. There is also a core set of occupations that are primarily responsible for producing the good or services that industry provides. In information technology, this core set of occupations is made up of computer occupations. Examples of these occupations include software developers, user support specialists, and information security analysts. This map shows where persons employed in these occupations live (orange areas) and where they work (blue areas).

Where Core Workforce Lives

Commute Patterns

The table shows net commuters. For example, 16,412 people in these core occupations live in Jefferson County, while there are 11,006 employed there. This means 5,406 more computer sciences professionals live in Jefferson County than work there.

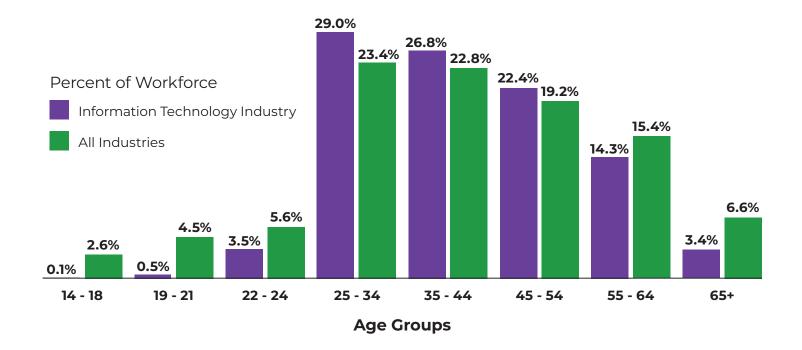
County	Net Commuters	Resident Workers	Jobs
Denver	12,552	19,533	32,085
Boulder	3,325	11,633	14,958
Arapahoe	3,022	16,721	19,743
Broomfield	1,595	2,970	4,566
El Paso	565	16,203	16,768
Clear Creek	(11)	62	51
Gilpin	(22)	85	64
Park	(142)	211	69
Teller	(250)	429	179
Elbert	(397)	511	114
Larimer	(624)	5,931	5,307
Weld	(3,861)	5,461	1,599
Adams	(4,400)	9,766	5,366
Douglas	(4,728)	13,007	8,279
Jefferson	(5,406)	16,412	11,006



I Comparative Retirement Risk



Retirement risk in information technology is much lower than that across all industries in the region. This reflects a younger labor force with significantly higher numbers in the 25 to 54 age bands than the regional average across all industries.

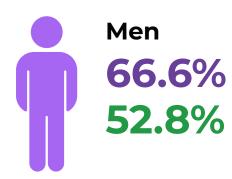


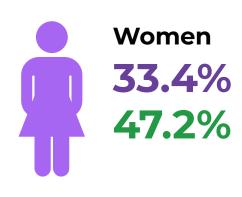
I Comparative Gender

Percent of Workforce



All Industries

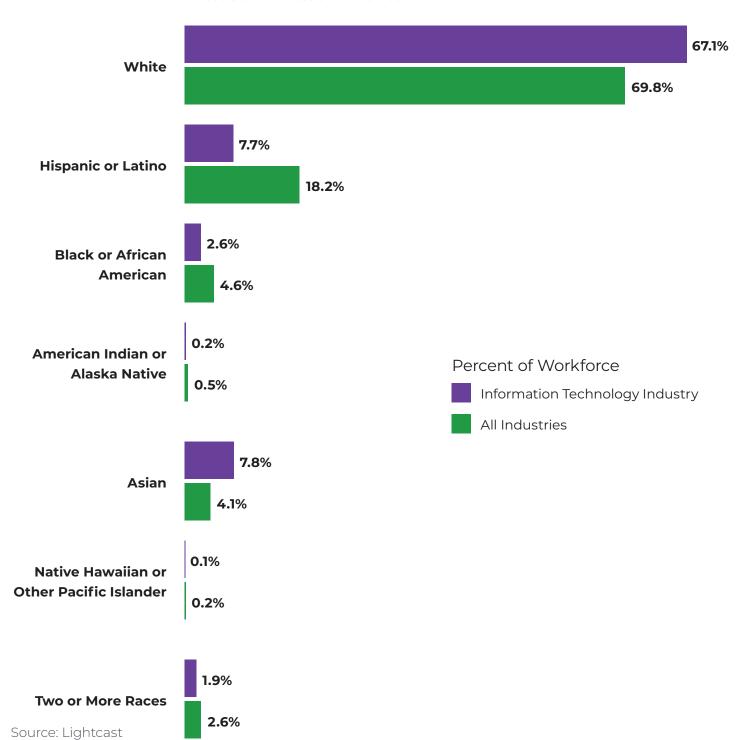




I Comparative Racial Diversity



This bar chart shows the racial and ethnic diversity in the industry versus across all industries in the 15 county region. This is measured by a concept called 'total diversity,' which is the percent of racial or ethnic minorities employed in the sector versus the percent of racial and ethnic minorities employed across all industries. Information technology is much less diverse than the overall average within the region, with overall diversity at only 19.4% of the sector's workforce, versus 30.2% across all industries.



18



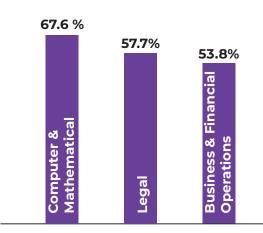
Telework and Automation Strategies

Remote Work Potential

52.6% Remote Work Capability for Sector

In a scarce labor market, a valid strategy for employers might be to review their staffing pattern and determine which positions, if any, can be employed remotely or on a hybrid work schedule.

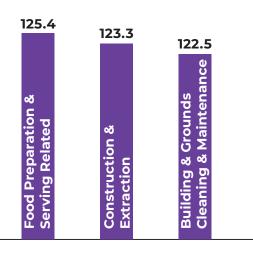
Approximately 52.6% of the workforce in information technology has at least partial teleworking capacity.

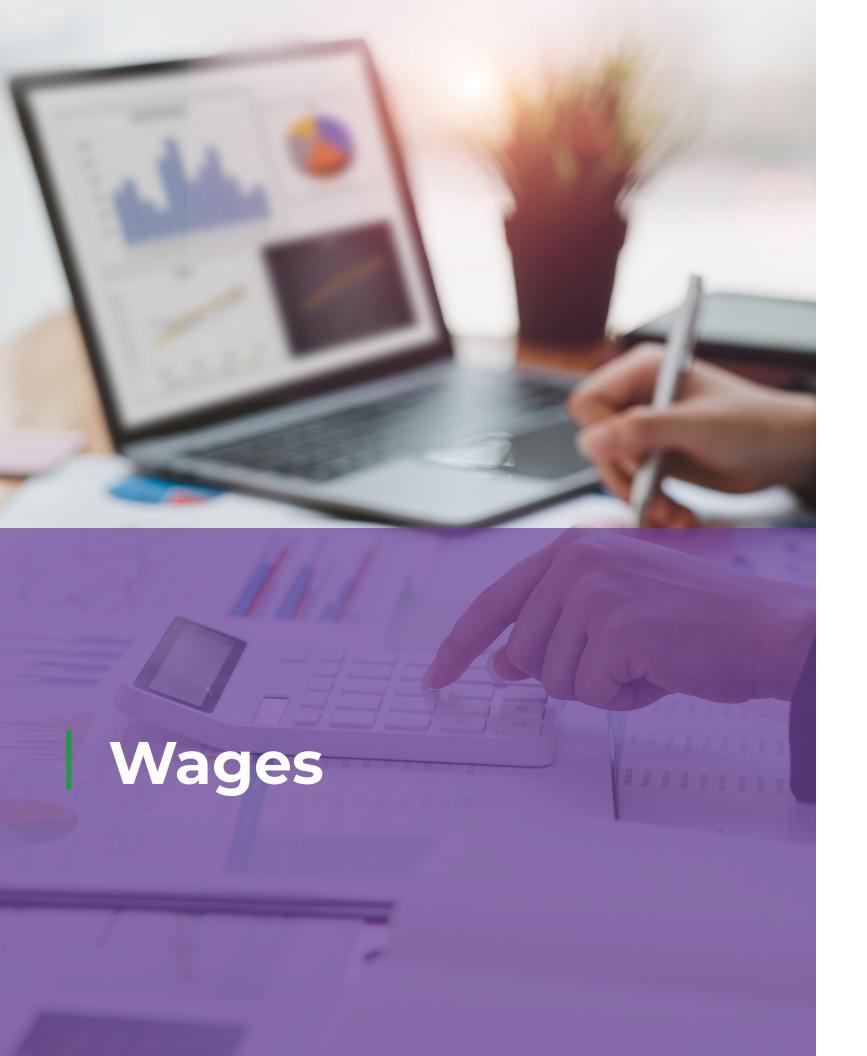


Automation Index

87.2

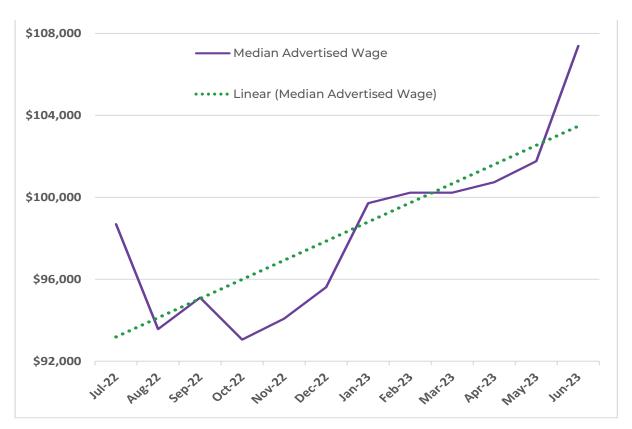
Another valid strategy employers can use in today's scarce labor market is automation. Automation seldom replaces workers 1:1. Rather, automation leverages the productive capacity of fewer workers to allow for higher output. Examples of automation in information technology include cloud software, and the ability of user and network support people to 'remote in' to fix issues for an end user





Advertised Wage Trends

The scarce labor market has driven wages up over time. This line graph shows movement in advertised wages in jobs posted in the sector over the last year.



Competitive Wage Analysis

The following table shows the top 20 occupations by percentage of total employment in the sector, as well as total employment across industries. For example, the information technology sector employs 1,955 accountants and auditors, but there are over 32,000 accountants and auditors employed across all industry sectors. This is important because engineering services must compete with other sectors for critical talent, such as accountants, software developers and business and financial people. Average annual openings for each occupation is estimated according to known attrition (people leaving the occupation or retiring) as well as expected national and local growth in the occupation.

Median posted wage levels can be compared to estimated entry and experienced level wages, and the typical entry level education, as well as the typical on-the-job training (OJT) are shown to illustrate the potential for apprenticeships and OJT to supplement shortfalls in the traditional training pipeline.

The Standard Occupational Classification (SOC) system is used by Federal statistical agencies to classify workers into occupational categories for the purpose of collecting, calculating, or disseminating data.

Competitive Wage Analysis

SOC	Description	Jobs in Sector	% of Total Employment in Sector	Jobs Across all Industries	Average Annual Openings	Median Posted Wage	Entry Level Wage	Median Wage	Highly Experienced Level Wage	Typical On-the-Job Training	Typical Entry Level Education
11-1021	General and Operations Managers	2,724	2.2%	42,055	4,592	\$39.82	\$37.10	\$56.71	\$80.00	None	Bachelor's degree
11-3021	Computer and Information Systems Managers	4,804	3.9%	10,534	1,114	\$78.52	\$62.40	\$77.33	\$100.06	None	Bachelor's degree
13-1082	Project Management Specialists	1,447	1.2%	16,436	1,846	\$46.89	\$34.88	\$46.25	\$60.37	None	Bachelor's degree
13-1111	Management Analysts	4,246	3.5%	25,298	2,433	\$43.26	\$31.43	\$44.16	\$62.56	None	Bachelor's degree
13-1161	Market Research Analysts and Marketing Specialists	1,602	1.3%	12,164	1,515	\$28.25	\$26.56	\$36.13	\$48.89	None	Bachelor's degree
13-1199	Business Operations Specialists, All Other	3,641	3.0%	23,578	2,952	\$34.83	\$28.89	\$37.75	\$49.44	None	Bachelor's degree
13-2011	Accountants and Auditors	1,955	1.6%	32,517	3,434	\$34.34	\$28.94	\$37.68	\$49.47	None	Bachelor's degree
15-1211	Computer Systems Analysts	2,023	1.7%	35,183	3,549	\$50.15	\$38.73	\$48.27	\$61.98	None	Bachelor's degree
15-1212	Information Security Analysts	5,008	4.1%	11,755	1,132	\$55.26	\$36.84	\$49.20	\$64.31	None	Bachelor's degree
15-1232	Computer User Support Specialists	2,783	2.2%	6,300	706	\$26.65	\$22.88	\$29.36	\$38.94	None	Some college, no degree
15-1241	Computer Network Architects	7,223	5.9%	16,309	1,597	\$52.80	\$45.10	\$59.32	\$76.45	None	Bachelor's degree
15-1244	Network and Computer Systems Administrators	3,724	3.1%	8,501	616	\$44.92	\$35.77	\$45.86	\$55.44	None	Bachelor's degree
15-1251	Computer Programmers	3,888	3.2%	11,532	911	\$42.03	\$30.83	\$44.40	\$58.76	None	Bachelor's degree
15-1252	Software Developers	26,783	21.7%	43,868	4,512	\$58.95	\$46.46	\$56.86	\$67.08	None	Bachelor's degree
15-1253	Software Quality Assurance Analysts and Testers	3,228	2.6%	5,247	550	\$51.57	\$37.15	\$47.00	\$58.27	None	Bachelor's degree
15-1254	Web Developers	2,936	2.4%	7,567	731	\$55.08	\$28.21	\$36.81	\$55.74	None	Bachelor's degree
15-1299	Computer Occupations, All Other	2,111	1.8%	5,359	370	\$57.23	\$36.57	\$47.84	\$60.44	None	Bachelor's degree
17-2061	Computer Hardware Engineers	7,057	5.8%	32,889	3,933	\$55.38	\$50.63	\$62.09	\$75.91	None	Bachelor's degree
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1,449	1.2%	5,769	677	\$26.15	\$22.58	\$31.37	\$50.46	Moderate-term OJT	High school diploma or GED
43-4051	Customer Service Representatives	2,760	2.3%	42,391	6,261	\$19.38	\$15.05	\$17.97	\$22.36	Short-term OJT	High school diploma or GED



Top Occupations

Top 20 Occupations Currently Listed in the Colorado Urban Front Range

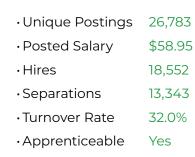
Top Occupations

These figures use information from unique job postings across the sector to show the number of jobs posted in the 15 county region during the last year and median posted salary. It is also important when planning staffing strategy to look at hires, separations and turnover rate for each of the occupations, whether the occupation is apprenticeable or not, and the top skills demanded over the prior 12-month period.

Discover more about each occupation by simply clicking on the respective icon.



Software Developers



Top Skills: Software Engineering, Computer Science, Agile Methodology



Computer Network Architects

Unique Postings 7,223
Median Salary \$52.80
Hires 8,078
Separations 7,144
Turnover Rate 45.2%
Apprenticeable Yes

Top Skills: Network Engineering, Network Routing, Computer Science



Computer Hardware Engineers

,		
	·Unique Postings	7,057
	· Median Salary	\$55.38
	·Hires	24,684
	·Separations	22,587
	·Turnover Rate	70.0%
	\cdot Apprenticeable	Yes
	Top Skills: Hardwar	е
	Architecture, Comp	outer
	Engineering, Electi	rical
	Engineering	



Information Security Analysts

Unique Postings 5,008
Median Salary \$55.26
Hires 4,957
Separations 4,205
Turnover Rate 37.2%
Apprenticeable Yes
Top Skills: Cyber Security,
Vulnerability, Computer Science



Computer & Information Systems Managers

4,804

\$78.52

4,734

3,559

35.4%

No

· Unique Postings

· Median Salary

Separations

•Turnover Rate

Methodology

· Unique Postings

· Median Salary

Separations

•Turnover Rate

Management

Apprenticeable

·Hires

Apprenticeable

Hires



Management Analysts



4,246 \$43.26 · Median Salary

·Hires 13,088

12,174 Separations

49.3% Turnover Rate

 Apprenticeable Yes

Top Skills: Project Management, Finance, Business Process



Web Developers

· Unique Postings

· Median Salary

Separations

•Turnover Rate

Apprenticeable

Experience (UX)

Sheet Styles (CSS), User

Hires

2,936

\$55.08

3,265

2,650

36.3%

No



 Unique Postings 2,760

Customer Service

Representatives

\$19.38 · Median Salary

·Hires 41,080

39,541

Separations

94.2% Turnover Rate

 Apprenticeable Yes

Top Skills: Call Center Experience, Data Entry,

Merchandising



Computer Programmers

3,888

\$42.03

4,585

4,603

40.7%

Top Skills: Computer Science,

Project Management, Agile



Network & Computer Systems Administrators

 Unique Postings 3,724

· Median Salary \$44.92

3,203 ·Hires Separations 3,403

•Turnover Rate 40.8%

 Apprenticeable Yes

Top Skills: Operating Systems, Linux, System Administration



Computer User Support Specialists

Top Skills: JavaScript, Cascading



 Unique Postings 2,783

· Median Salary \$26.65

Hires Separations 3,122 2,210

·Turnover Rate 36.9%

 Apprenticeable Yes

Top Skills: Technical Support, Help Desk Support, Operating

Systems



General & Operations Managers

 Unique Postings 2,724

· Median Salary \$39.82

Hires 26,168

· Separations 21,569

·Turnover Rate 53.0%

 Apprenticeable Yes

Top Skills: Operations Management, Marketing,

Project Management



Business Operations Specialists, All Other

Top Skills: Computer Science,

Agile Methodology, Project



• Unique Postings 3,641 · Median Salary \$34.83

·Hires 14,953

 Separations 12,306 54.1% •Turnover Rate

 Apprenticeable No

Top Skills: Project Management, Auditing, Marketing



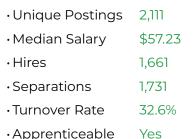
Software Quality Assurance Analysts & Testers

 Unique Postings 3,228 · Median Salary \$51.57 ·Hires 2.537 Separations 1,866 •Turnover Rate 37.3% Apprenticeable No Top Skills: Automation, Test

Automation, Agile Methodology



Computer Occupations, **All Other**



Top Skills: Systems Engineering, Agile Methodology, Computer Science



Computer Systems Analysts

 Unique Postings 2,023 · Median Salary \$50.15 Hires 19.967 Separations 17,717 •Turnover Rate 51.5% Apprenticeable Yes Top Skills: Computer Science, Agile Methodology, Project

Management

28 29



Accountants & Auditors

Unique Postings 1,955
Median Salary \$34.34
Hires 18,038
Separations 17,007
Turnover Rate 53.3%
Apprenticeable Yes

Top Skills: Accounting, Auditing, Finance



Market Research Analysts & Marketing Specialists

Unique Postings 1,602
Median Salary \$28.25
Hires 7,457
Separations 5,722
Turnover Rate 49.4%
Apprenticeable Yes
Top Skills: Marketing, Social Media, Project Management



There are a number of strategies you can employ to enhance employee recruitment and retention. The Arapahoe/Douglas Works! Business Services Team can help you strategize and implement these tactics. Get started by calling (303) 636-1359 or visiting https://bit.ly/ADWBusinessServices.



Sales Representatives of Services, Except Advertising, Insurance, Financial Services, & Travel

Unique Postings 1,449
Median Salary \$26.15
Hires 2,795
Separations 2,323
Turnover Rate 41.4%
Apprenticeable No
Top Skills: Sales Prospecting,

Selling Techniques, Marketing



Project Management Specialists

Unique Postings 1,447
Median Salary \$46.89
Hires 12,711
Separations 11,617
Turnover Rate 72.6%
Apprenticeable Yes
Top Skills: Project Management

Top Skills: Project Management, Project Schedules, Subcontracting







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