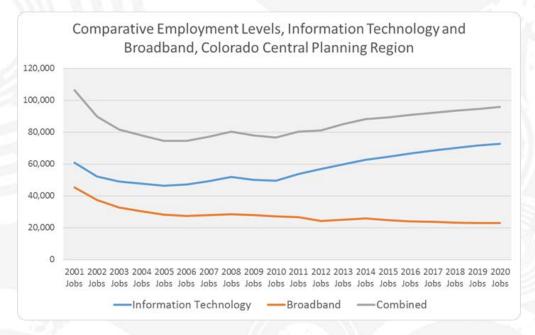


Broadband/IT Sector April 7, 2016

A Combined Broadband/IT Sector

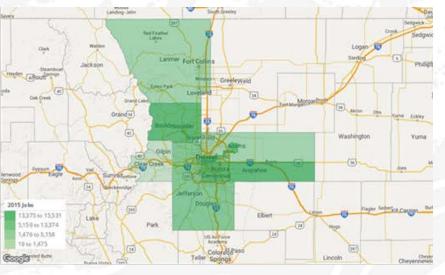


- Traditional wired telecommunications carriers now offer high speed wireless internet, and sophisticated video streaming using satellite technology.
- By 2020, we will have 50 billion "things" talking to each other, performing tasks, and making decisions based on predefined guidelines using artificial intelligence
- Computing and the free and fast flow of information have changed our social and economic fabric; these services are now ubiquitous across all industry sectors, local governments and households.

Since technology and skill needs of workers are so similar, there is a compelling case to be made for addressing the workforce development needs of broadband and IT together.

The Arapahoe/Douglas Area is the Region's Broadband/IT Hub

Regional Concentration by County, Broadband/IT Sector							
County Name	2015 Jobs	Current Wages, Salaries, & Proprietor Earnings	2015 Location Quotient				
Denver County, CO	15,531	\$105,077	1.65				
Arapahoe County, CO	14,691	\$104,165	2.34				
Boulder County, CO	13,375	\$114,779	3.80				
Jefferson County, CO	7,229	\$89,266	1.55				
Douglas County, CO	5,159	\$109,379	2.25				
Larimer County, CO	3,541	\$79,111	1.17				
Broomfield County, CO	3,424	\$112,800	4.89				
Adams County, CO	1,476	\$94,607	0.38				
Gilpin County, CO	24	\$70,334	0.27				
Clear Creek County, CO	18	\$62,983	0.26				



Source: EMSI 2016.1 QCEW, Non-QCEW & Self-Employed Class of Worker

- Over 13,000 people are employed in broadband in the Arapahoe/Douglas area, with employment concentrations 4 times the national average
- In the IT sector, Denver County employs the most people (over 15,500), followed closely by Arapahoe (14,700) and Boulder (13,400)
- When the two sectors are combined, the Arapahoe/Douglas area employs the most people (nearly 20,000) in broadband/IT, with an employment concentration around 2.3 times the national average.

Current State of Broadband/IT Training Pipeline

	Training Pipeline, Broadband/IT Sector, Denver-Aurora-Lakewood MSA, Boulder and Larimer Counties									
SOC	Description	Projected Annual Openings	Completions (Traditional Cross-Walk, CIP to SOC)	Actual	Actual Completions per Annual Opening	Typical Entry Level Education	Strength of Training Pipeline			
15-1151	Computer User Support Specialists	478	768	2	0.0	Some college, no degree	Insufficient			
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	111	6	6	0.1	Postsecondary non-degree award	Insufficient			
15-1132	Software Developers, Applications	644	724	35	0.1	Bachelor's degree	Insufficient			
15-1133	Software Developers, Systems Software	313	795	35	0.1	Bachelor's degree	Insufficient			
15-1121	Computer Systems Analysts	439	1,244	59	0.1	Bachelor's degree	Insufficient			
15-1199	Computer Occupations, All Other	176	1,194	25	0.1	Bachelor's degree	Insufficient			
15-1131	Computer Programmers	202	529	30	0.1	Bachelor's degree	Insufficient			
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	195	42	32	0.2	Bachelor's degree	Insufficient			
15-1142	Network and Computer Systems Administrators	271	818	78	0.3	Bachelor's degree	Insufficient			
13-1161	Market Research Analysts and Marketing Specialists	537	272	233	0.4	Bachelor's degree	Insufficient			
13-2011	Accountants and Auditors	1,407	707	686	0.5	Bachelor's degree	Insufficient			
15-1134	Web Developers	140	1,908	73	0.5	Associate's degree	Insufficient			
15-1143	Computer Network Architects	108	1,908	64	0.6	Bachelor's degree	Insufficient			
17-2072	Electronics Engineers, Except Computer	125	128	128	1.0	Bachelor's degree	Sufficient			
15-1152	Computer Network Support Specialists	88	562	287	3.3	Associate's degree	Surplus			
11-1021	General and Operations Managers	1,128	5,598	5,246	4.6	Bachelor's degree	Surplus			
11-3021	Computer and Information Systems Managers	209	1,313	989	4.7	Bachelor's degree	Surplus			

Source: EMSI 2016.1 QCEW, Non-QCEW & Self-Employed Class of Worker

Note: CIP stands for (U.S.) Classification of Instructional Program, SOC stands for Standard Occupational Code. A 'Cross-Walk' compares the two.

'Actual Completions' means programs that match the specific occupation and typical entry level education.

Current Issues in Broadband/IT

- Computing and the free and fast flow of information have changed our social and economic fabric
- The Colorado Legislature may repeal or modify the 2005 state law requiring voter approval before communities can pursue municipal broadband projects
- Besides Longmont, a handful of bigger metro-area communities (Centennial, Cherry Hills Village), have won voter approval of municipal broadband, but so far only Longmont has acted

Thoughts and/or Questions?